

**The Harry and Jeanette Weinberg Foundation, Inc.**

**ANNUAL REPORT 2007**





## The Harry and Jeanette Weinberg Foundation, Inc.

2007

### MISSION

The Harry and Jeanette Weinberg Foundation is dedicated to assisting the poor through operating and capital grants to direct service organizations primarily located in Maryland, Hawaii, Northeastern Pennsylvania, New York, Israel, and the Former Soviet Union. These grants focus on meeting basic needs such as shelter, nutrition, health, and socialization, and on enhancing an individual's ability to meet those needs. Within that focus, emphasis is placed on the elderly and on the Jewish community.



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## From Vision to Legacy

### The Story of Harry and Jeanette Weinberg and the Foundation They Created

Harry Weinberg's 30-year old parents, Joseph and Sarah Weinberg, set out in 1911 from their home in Sambor, in the Galicia region of the Pale of Settlement (then within the Austro-Hungarian Empire), for the land of opportunity—the United States of America. Harry, then 3, was the second of the four children (three boys and one girl) who joined Joseph and Sarah Weinberg on that voyage. Three more boys were born to the couple after their arrival in the U.S. The seven children, in birth order, were Henry, Harry, Betty, William, David, Nathan, and Sidney.

The Weinberg family came to America with extremely modest means. Harry and his siblings grew up knowing firsthand what it was like to have little money, but also, gradually, understood that it took hard work and discipline to escape poverty.

For Harry, business was a talent learned early in life. At the age of ten, the young entrepreneur could be seen on the streets of downtown Baltimore selling souvenirs to parade-goers celebrating the end of World War I. Harry worked for several years in his father's body-and-fender shop, but eager to strike out on his own, he left home in his teens to seek his own fortune.

The rest is a Horatio Alger-like story of ever-increasing wealth accumulation. Although he had no formal education after the sixth grade, the assiduous application of his innate genius and outstanding work ethic allowed him to accumulate a vast fortune. For portions of the 1950s and 1960s, he headed a diverse intra-urban transportation empire, owning mass transit bus lines in New York, Scranton, Dallas, and Honolulu. He accumulated an even larger fortune in securities and real estate. At the time of his death in 1990, he was the largest single real estate investor in Hawaii.

But through it all, Harry Weinberg never forgot his roots as a poor immigrant child in Baltimore. In Harry's mind, he sought wealth for the benefit of, in his words, "the poor people." During the late 1930s, while still a young married man with an infant son, he unhesitatingly signed affidavits of support, pledging his then modest assets to enable many German Jews to reach safe haven in America. In 1959, he created The Harry and Jeanette Weinberg Foundation as his long-term vehicle for consistent charitable activity that would continue long into the future after he and Jeanette were gone.

Harry Weinberg died on November 4, 1990, little more than a year after his beloved wife, Jeanette, passed away. Jeanette Weinberg had been a talented painter and compassionate philanthropist. Harry and Jeanette are survived by their son, Morton, and four grandchildren. The Harry and Jeanette Weinberg Foundation continues to grow and support a myriad of public charities throughout the world. Today, The Foundation is one of the largest private foundations in the United States, with assets of over \$2.3 billion. The legacy of Harry and Jeanette Weinberg lives on in the good works of their foundation.



**Harry Weinberg** (1908–1990)  
**Jeanette Weinberg** (1909–1989)





## *President's Message*

The 2007 fiscal year generated much to celebrate. New grant making procedures, including an expanded professional group, an exciting weekly collaborative meeting to review grant applications, and continued diligent management of the Foundation's assets have all contributed to a successful year.

This Annual Report is the third during my presidency of the Foundation. In the first two reports, I explained the new and changing work of the Foundation since I became President in February 2005. In 2005 I described the mandates that Harry Weinberg created for his Foundation. Briefly, Mr. Weinberg required that all of the Foundation's grants benefit financially disadvantaged individuals. In addition to the overarching theme of providing direct services to poor and vulnerable populations, Mr. Weinberg required several additional allocation goals, including two of particular importance: 1) a requirement that 25% of all grants be devoted to Jewish organizations and 25% to non-Jewish organizations, with the remaining 50% left to the discretion of the Trustees; and 2) a requirement that 50% of all grants be for operating and programmatic purposes and 50% for capital improvements.

The 2006 Annual Report set forth in greater detail the Foundation's allocation guidelines, which—starting with the largest areas of giving—are as follows:

Older Adults	33%
Workforce Development	15%
Education, Children, and Families	13%
Disabilities	10%
General Community Support	9%
Health	4%
Hunger	3%
Homelessness and Addictions	3%
Hawaii grants	10%

The 2005 Annual Report also described the unique procedure that The Weinberg Foundation has developed in making its grant decisions: four of the five Trustees of the Foundation meet every Tuesday morning for several hours with the Program Directors and Officers and the Chief Operating Officer to review the weekly due diligence reports and letters of inquiry. The no-holds-barred atmosphere is not unlike that of a graduate school seminar, where the free flow of ideas and criticism is encouraged. The group is challenged to provide evidence and a rational basis for

every decision. The group knows that there are no perfect or “right” answers to the issues raised. The problems of poverty cannot be solved by one foundation or even by all foundations together. The unique aspect of the Weinberg Foundation model, attested to by many other leaders in the foundation world, is that the Board of Trustees is intensively engaged in the due diligence process. At The Weinberg Foundation, the Board examines, analyzes and decides each grant request. Indeed, four of the five Trustees are also full-time executive officers of the Foundation.

This unique process has yielded extraordinary results. The Foundation’s Program Directors and Officers—Stan Goldman, Amy Gross, Ted Gross, Marci Hunn, Michael Marcus, and Chief Operating Officer Rachel Monroe—are each experts in his or her respective substantive areas. Their knowledge is recognized not only by the officers of The Foundation but also by other foundations, which regularly seek advice from the program staff. The Foundation is viewed as a creative and sturdy partner by other major foundations in making significant grants to nonprofit organizations. Even the most cursory glance through the pages of this report will demonstrate the sensitivity and thoroughness of the work of the Weinberg Foundation staff.

The major challenge faced by any foundation, whether large or small, is to avoid becoming complacent, to escape the all-too-easy assumption that “we have found the correct formula.” The Trustees and Program Directors must constantly be wary of falling into such attitudes. Subject only to the fixed mandates set forth in the Foundation’s charter, the Trustees and staff are frequently challenged to re-examine all notions. Only through that approach can The Weinberg Foundation remain in the forefront of great American foundations.

In the coming year, the Foundation looks forward to continued challenges, continued grant discussions and deliberations, and continued success in making a positive and meaningful difference as it carries forward the mission and vision of Harry and Jeanette Weinberg.

A handwritten signature in black ink, reading "Shale D. Stiller". The signature is fluid and cursive, with the first name "Shale" being more prominent and the last name "Stiller" following in a similar style.

Shale D. Stiller, President

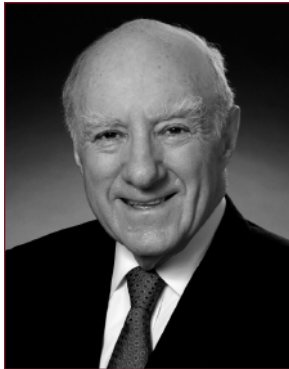








## *Trustees*



**Shale D. Stiller**

Shale D. Stiller is the President of The Foundation. He was a partner with DLA Piper LLP, one of the largest law firms in the world, where he was the chair of one of its major departments and practiced in tax, corporate, estate planning, litigation and nonprofit law. He continues as counsel to the firm as well as an Adjunct Professor at the University of Maryland Law School, where he is entering his 45th year of teaching. Mr. Stiller also serves as an officer and board member of the Johns Hopkins Institutions and of several other major foundations, including The Leonard and Helen Stulman Foundation, the Haron Dahan Foundation, The Charles Crane Family Foundation, The Shelter Foundation, The Hittman Family Foundation and the Bright Star Foundation. He has also served for many years as a national vice president of The American Jewish Committee. Mr. Stiller received an LLB from Yale Law School and an MLA from Johns Hopkins University. He is a member of the American Law Institute and Order of the Coif, and is the author of many articles and texts on legal subjects.



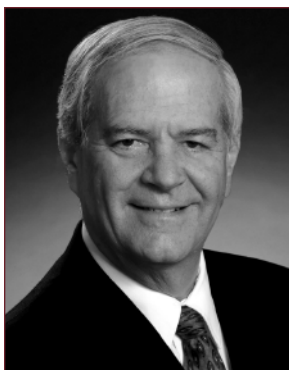
**Alvin Awaya**

Alvin Awaya received his CPA certification in 1969 and worked for a national CPA firm before starting his career with Harry Weinberg in 1974. He has been an officer and director of the various Weinberg-owned companies for the past 33 years and continues to manage and direct the Hawaii real estate operations and activities of 3900 Corp. and its affiliated companies: Honolulu Limited, 300 Corporation, HRT Realty, LLC, Gutman Realty, LLC, and The Harry and Jeanette Weinberg Foundation, Incorporated. In addition, Mr. Awaya has been serving as a Vice President and Trustee of The Harry and Jeanette Weinberg Foundation since 1990. He is a member of the Hawaii Society of Certified Public Accountants and the American Institute of Certified Public Accountants.



**Donn Weinberg**

Donn Weinberg earned his B.A. degree in 1975 from The George Washington University, where he double-majored in Philosophy and Communications. He earned his law degree in 1978 from The University of Baltimore School of Law and served as Editor-in-Chief of the school's Law Review. In law practice from 1978 through 1992, he specialized in general civil and medical malpractice litigation. In 1993, Mr. Weinberg joined the Foundation as its corporate counsel and soon thereafter was elected as an officer and director of the various Foundation-owned real estate companies. On August 1, 2002, he succeeded his father, Nathan Weinberg, as a Foundation Trustee and was elected Vice President of the Foundation. In that capacity, Mr. Weinberg focuses his full efforts primarily on grant making and the Foundation's real estate portfolio. A resident of Owings Mills, Maryland, Mr. Weinberg has served on many boards in the past and currently is a board member of the Baltimore Community Foundation.



**Barry I. Schloss**

Barry Schloss brings 39 years of auditing and accounting experience to his service as Treasurer on the board of trustees of The Foundation. After graduating with a degree in Accounting from Franklin & Marshall College, he received his CPA certificate in 1969. Thereafter, he worked as an agent for the Internal Revenue Service, in public accounting with a national CPA firm, and as an accountant for a major retail chain. For the 22 years before joining The Foundation, Mr. Schloss was Director of Accounting and Auditing Services for Gorfine, Schiller & Gardyn, P.A., a CPA firm located in Owings Mills, Maryland. During that time, he provided audit, tax, and consulting services to The Foundation and other charitable and for-profit organizations. Since his election to the board of trustees in February 2005, Mr. Schloss has become increasingly involved with the grant making functions of The Foundation. He is an active member of Baltimore Hebrew Congregation and recently served a term as its president. He also serves on the board of directors of the Association of Baltimore Area Grantmakers and of ACHARAI: Shoshana S. Cardin Leadership Development Institute.



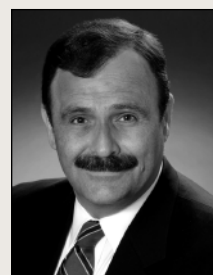
**Robert T. Kelly, Jr.**

Robert Kelly is a graduate of the University of Pennsylvania's Wharton School and the Villanova University School of Law. He also holds a Master of Laws Degree in Taxation. Mr. Kelly is a partner in the Scranton, Pennsylvania law firm of Myers, Brier & Kelly, LLP, where his practice focuses on tax-oriented transactional planning for individuals and closely-held business entities. He has counseled a wide variety of tax-exempt entities in organizational and operational matters. Prior to entering law school, Mr. Kelly spent several years as a Certified Public Accountant, advising entrepreneurial and nonprofit clients. His experience as an advisor to and director of numerous health care providers, educational institutions, social service agencies and private foundations affords him an in-depth understanding of the increasingly complex charitable and philanthropic environment. A resident of Clarks Green, Pennsylvania, Mr. Kelly currently serves on the Board of Directors of Citizens Savings Bank and The Scranton Lackawanna Industrial Building Company.

## RETIRED TRUSTEES



**Robert T. Kelly, Sr.**  
1988-2002



**Timothy P. Kelly**  
2002-2006



**Bernard Siegel**  
1990-2005



**Nathan Weinberg**  
1971-2002 (*deceased*)



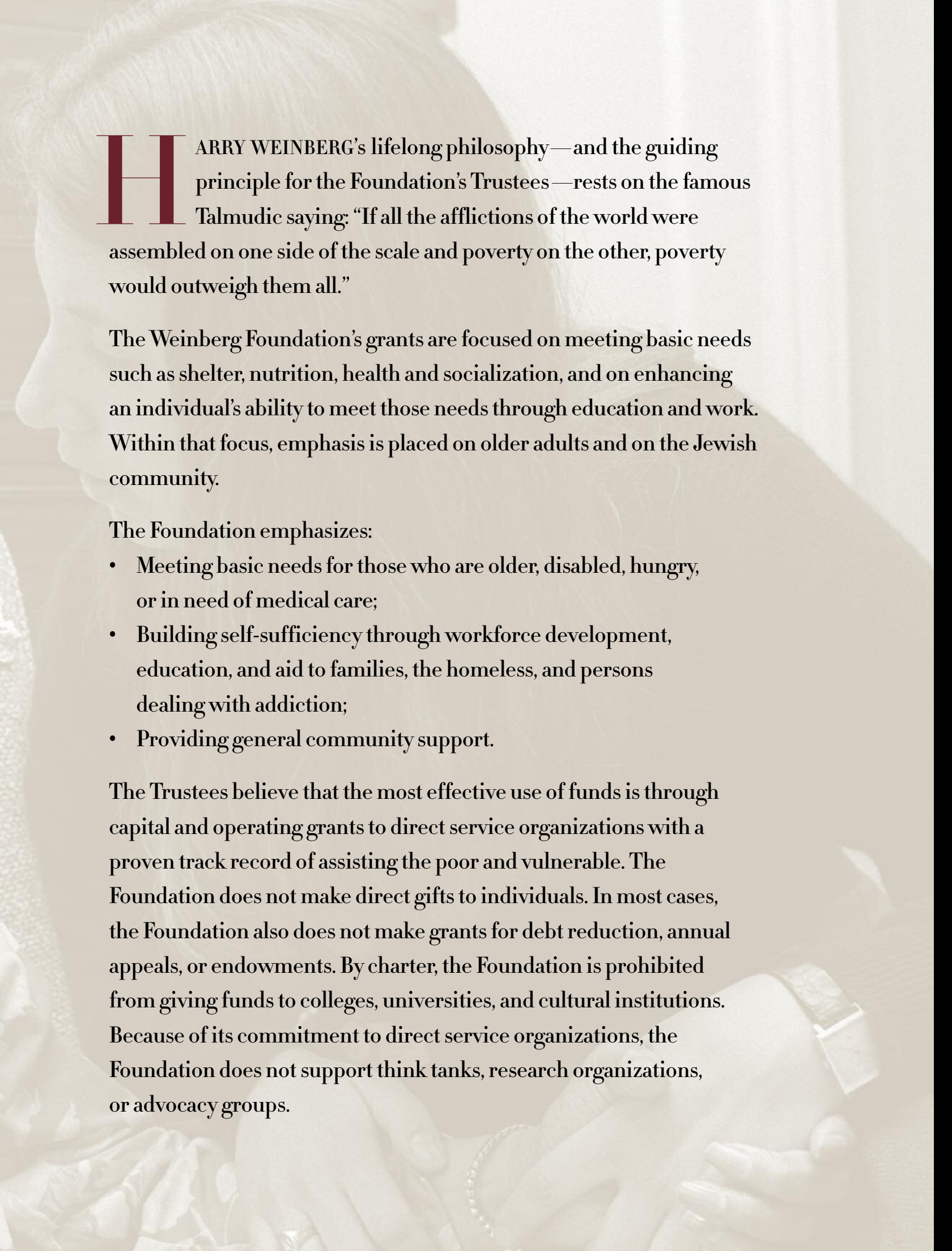
**William Weinberg**  
1981-1994 (*deceased*)



THE HARRY AND JEANETTE WEINBERG FOUNDATION

*Grants 2007*





**H**ARRY WEINBERG's lifelong philosophy—and the guiding principle for the Foundation's Trustees—rests on the famous Talmudic saying: "If all the afflictions of the world were assembled on one side of the scale and poverty on the other, poverty would outweigh them all."

The Weinberg Foundation's grants are focused on meeting basic needs such as shelter, nutrition, health and socialization, and on enhancing an individual's ability to meet those needs through education and work. Within that focus, emphasis is placed on older adults and on the Jewish community.

The Foundation emphasizes:

- Meeting basic needs for those who are older, disabled, hungry, or in need of medical care;
- Building self-sufficiency through workforce development, education, and aid to families, the homeless, and persons dealing with addiction;
- Providing general community support.

The Trustees believe that the most effective use of funds is through capital and operating grants to direct service organizations with a proven track record of assisting the poor and vulnerable. The Foundation does not make direct gifts to individuals. In most cases, the Foundation also does not make grants for debt reduction, annual appeals, or endowments. By charter, the Foundation is prohibited from giving funds to colleges, universities, and cultural institutions. Because of its commitment to direct service organizations, the Foundation does not support think tanks, research organizations, or advocacy groups.



THE HARRY AND JEANETTE WEINBERG FOUNDATION

*General Community Support*

These programs relate both to Jewish causes and also to non-sectarian community development, the renovation or construction of affordable housing, neighborhood revitalization, and community improvement projects in low-income neighborhoods.

### International

Globally, the Weinberg Foundation continued working through The American Jewish Joint Distribution Committee (JDC) to assist Jewish poor with basic human needs and to help them live in dignity. The Foundation's relationship enhances JDC's ability to serve the needs of poor Jews throughout the world, particularly where their lives as Jews are threatened or made more difficult. The poorest Jews in the world live in the countries which constituted the Former Soviet Union (FSU); and therefore, the Foundation donated \$6,050,000 to JDC to support Jewish renewal programs and the operations of several Jewish Community Centers (JCC) in those countries.

In Argentina, the Foundation granted \$5,311,000 to help the Jewish community rebuild after the country's economic collapse and to construct a new Jewish nursing home in Buenos Aires. In India, the Foundation's \$170,000 of support for a JCC helped to ensure Jewish continuity. In Turkey, the Foundation made a three-year \$1 million grant to the JDC to subsidize Jewish day school scholarships for disadvantaged Jewish students.

The Foundation committed \$1.8 million to United Jewish Communities to support Operation Promise, specifically targeted to help poor Ethiopian Jews immigrating to Israel.

An emergency grant of \$5 million was approved in the summer of 2006 for the Israel Crisis Relief Fund of United Jewish Communities (UJC) through The Associated: Jewish Community Federation of Baltimore. UJC represents and serves 155 Jewish federations and 400 independent Jewish communities across North America. These funds provided humanitarian and social services to Israeli victims of the ongoing Hamas and Hezbollah missile strikes from Gaza and Lebanon. This grant was made just days after the beginning of the war and encouraged many other major donors in the United States to make similar gifts. In partnership with UJC, direct services in Israel were provided primarily through JDC and the Jewish Agency for Israel (JAFI), two of the major organizations that serve





thousands of vulnerable community members throughout Israel. With a \$220,000 grant, the Foundation renewed its support for Matan (based in Tel Aviv), which operates somewhat like a “United Way” for Israelis. It coordinates corporate employee giving programs and corporate volunteering programs.

### **Maryland**

Each year, the Foundation makes a lump-sum grant to the annual campaign of THE ASSOCIATED: Jewish Community Federation of Baltimore (The Associated). The Associated raises funds for all its agencies, many of which focus on financially disadvantaged individuals. This year’s annual campaign grant to The Associated was \$3 million, just under 10% of funds raised from the Associated’s annual campaign. Throughout its history, the Weinberg Foundation has maintained a close relationship with The Associated. Through special initiatives, in addition to its annual gift, the Foundation has also provided for the Associated and its agencies to extend a caring hand to the most vulnerable citizens.

The Foundation assisted Associated Catholic Charities (ACC) support for the disadvantaged by making a \$300,000 challenge grant at ACC’s annual leadership breakfast.

Healthy Neighborhoods Inc. received a three-year investment of \$1 million in two programs. This organization, with its loan and grant programs, stabilizes Baltimore neighborhoods for low-income individuals and families.

The Weinberg Foundation provided a \$100,000 capital grant to the Sandtown Habitat for Humanity, Inc. The Sandtown-Winchester neighborhood is a 15-block area in West Baltimore where hundreds of row homes remain vacant. By focusing on a neighborhood, Sandtown Habitat is able to partner with other organizations to improve the entire community. Sandtown Habitat’s annual goal is to rehabilitate 25 vacant row homes. Once a unit is acquired, lead-based paint is removed, the interior of the building is completely demolished, new floors and walls are installed, and a family purchases the home with a

20-year interest-free mortgage. The cost of the home is kept low through the extensive use of volunteer labor (including “sweat equity” by the homebuyers) and donated materials so that the average family in Sandtown can afford home ownership. Sandtown Habitat engages over 10,000 volunteers each year.

A \$100,000 capital grant was given to the Westminster Community of Shalom in Westminster (Carroll County), Maryland to help build a community center in the middle of town for the low-income residents in the area.

The Foundation donated \$125,000 to each of the Baltimore and Los Angeles branches of Jews for Judaism to provide one-on-one counseling, community education, and resource materials to individual Jews and Jewish communities in order to counter intrusive and deceptive attempts to turn Jews away from Judaism and to distort their understanding of their faith.

#### **The Scranton, Pennsylvania Metropolitan Area**

An annual campaign grant of \$60,000 was given to the Jewish Federation of Northeastern Pennsylvania to support its various programs helping disadvantaged persons.

The Foundation made a grant of \$250,000 to the United Way of Lackawanna County for programs and services that meet the needs of individuals and families throughout Lackawanna County, which includes the city of Scranton. One of these programs provides emergency funding for families and individuals facing eviction from their homes.

United Neighborhood Centers of Lackawanna County (UNC) received a \$255,000 capital grant to support the construction of a new community services building. UNC is one of the oldest neighborhood settlement organizations in the area, providing crisis-level services and housing referrals. UNC continues to embrace the settlement-house vision to solve problems at the neighborhood level. This new building will house the agency’s Community Services Programs, which include the clothing program, food pantry, and various



housing-related programs such as the One Stop Shop for Housing Services. The One Stop Shop, a central point of entry for people in need of housing-related assistance, offers a broad range of social, recreational, nutritional, and educational programs for disadvantaged children, teens, families, and senior citizens. Crisis intervention, direct aid, and individual representation are also available to those most in need. The agency serves approximately 30,000 people per year, including 4,000 at the food pantry.

### Seattle

The Foundation made a \$200,000 capital grant to support the renovation of the Seattle Jewish Federation headquarters. On July 28, 2006, tragedy struck the community when an individual intending to harm a Jewish institution entered the building and shot six employees, killing Pam Waechter, the Director of Annual Giving. The Federation, determined to remain in the building, decided that substantial renovations were required to ensure employee safety. The Foundation stands strongly with the Seattle Jewish Federation to support its courageous decision, thus preventing a hate crime from succeeding in uprooting this Jewish institution.

### Hawaii

The Weinberg Foundation made a \$200,000 grant to Aloha United Way; a \$50,000 grant to the Hawaii Chapter of the American Red Cross; and a \$500,000 grant to Friends of Hawaii Charities.



THE HARRY AND JEANETTE WEINBERG FOUNDATION

# *Older Adults*



MEETING BASIC NEEDS



#### **THE HARRY AND JEANETTE WEINBERG FOUNDATION**

allocates the largest portion of grants to the support of older adults. There are four principal reasons for this allocation:

- Harry Weinberg frequently spoke of his empathy for those who struggled all their lives to provide for their families, but who were no longer able to care properly for themselves and their spouses because of lack of funds, advancing age, illness, and frailty.
- An ever-increasing number of older adults needs some type of assistance. This increase results from longer life expectancies, greater financial need, increased health care costs, and isolation from family members and community. Many of these older adults need assistance with the basic necessities of life (safe and affordable housing, long-term care, sufficient nutrition and health care, increased social connections, and opportunities to become more active in their communities).
- Rabbi Abraham Joshua Heschel once said, “A test of a people is how it behaves toward the old. It is easy to love children. Even tyrants and dictators make a point of being fond of children. But the affection and care for the old, the incurable, the helpless are the true gold mines of a culture.”
- No other American foundation the size of the Weinberg Foundation has made care for the elderly poor its top priority.

The Foundation’s major goal has been and will be the improvement of the ability of older adults to live meaningful and engaged lives in the community and to maintain their independence and dignity for as



long as possible. In order to reach this goal, the Foundation specifically seeks:

- To improve the quality of life for low- and moderate-income older adults in the community.
- To improve access to safe and effective health care and social supports for frail older adults.
- To improve the coordination of the aging services network, including various private, government and nonprofit service providers (e.g., the social service and health care providers).
- To improve the quality of care and effectiveness of services by expanding training and support for professionals and volunteers working in community settings and long-term care facilities.

The Foundation will emphasize activities and programs that encourage older adults to help themselves and their communities wherever possible, that provide for community infrastructure that supports older adults in their efforts to remain active and living in their community, and that increase activities for



older adults to help build social and community connections.

The Foundation's grants will support communities or projects that best combine health care and supportive services for older adults living in community-based settings through partnerships among the local community, government, and not-for-profit organizations. Key issues the Foundation seeks to address include community-based support for frail older adults and their caregivers, expansion of transportation and mobility programs, and replication of evidence-based programming throughout the country, with preference for agencies in Maryland, Northeastern Pennsylvania, Hawaii, New York, and Israel.

The Foundation approved many grants during the year targeting programs for family caregiver assistance, transportation, home modifications, screening and support for those with dementia and Alzheimer's disease, and the expansion of Naturally Occurring Retirement Communities. The Foundation also approved a number of grants for capital projects that permit older adults to remain in their communities, including the construction of affordable independent living units with supportive services, construction of adult day centers for frail older adults, and headquarters facilities for service organizations.

#### 2007 FUNDING HIGHLIGHTS

**The American Jewish Joint Distribution Committee (JDC)-ESHEL** Continuing a relationship that is 18 years old, the Foundation gave \$3 million in grants to support capital projects and operating programs for older adults in Israel, including the replication of supportive communities programs, expansion of day care centers for frail older adults, employment pro-

grams, volunteer programs, fitness programs, and warm home programs. JDC-ESHEL is a partnership between JDC and various ministries of the Government of Israel. It plans, develops, and supports the implementation of innovative programming and projects for older adults in Israel. The supportive communities program provides assistance through a community father, personal alarm units, social activities, and connections to health care programs, and employment and volunteer opportunities. The day centers for frail older adults provide opportunities for education and socialization, personal grooming, and health screening. The warm home program is aimed at older adults who find themselves alone much of the time and who would not otherwise participate in many social or cultural activities.

#### **Jewish Funders Network Matching Grants Program**

The Foundation has encouraged other funders to provide resources for programs and services for older adults. In working with the Jewish Funders Network (JFN), the Foundation approved \$2.9 million in grants (to match \$3.6 million in first-time grants from JFN members), which will assist lower-income older adults in Jewish communities throughout the world. The matching funds will leverage the donations of over 80 donors and benefit 55 nonprofit organizations in 16 states, Canada, England, and Israel. These gifts will support family caregivers, transportation assistance, an older adult volunteer outreach project, health monitoring kiosks in senior centers, individuals with dementia and Alzheimer's disease, intergenerational programs, care management programs, affordable home care for frail seniors, community outreach programs, legal services, and various financial assistance programs.



**St. Ann Center for Intergenerational Care**

(Wisconsin) This \$450,000 grant supported the construction of an 11,000 square foot addition for overnight respite care for older adults. St. Ann Center, a national and international model for intergenerational day care in Milwaukee, provides care for individuals of all ages. It strives to prevent or delay institutionalization of older adults and persons with disabilities. Respite care provides temporary relief for caregivers from the continuous responsibility of caring for a person with special needs. One of the greatest challenges for a family is making a home for a family member who has physical and cognitive disabilities or who suffers from the frailties of aging. The constant daily stresses of caring for a loved one with special needs can be overwhelming. Caregivers often sacrifice their own health as they enhance the quality of life for their loved ones. For this reason, overnight respite care is an urgent and necessary family support service. The ability to offer overnight respite will allow St. Ann Center to fulfill the dream of providing a complete package of community-based services.

**Congregation of the Sisters, Servants of the Immaculate Heart of Mary** (Pennsylvania)

This \$1 million grant supports the construction of a medical clinic, a chapel, and a retirement residence for 120 elderly sisters in Scranton, Pennsylvania. The new residence serves the housing and health care needs of a growing number of elderly and infirm IHM Sisters. It also houses a LIFE (Living Independently for Elders) site, which creates new healthcare opportunities for the residents as well as the eligible older adult population in the local area.

**Jewish Family and Children's Service of Minneapolis**

(Minnesota) This \$300,000 grant supports the L'Chaim Senior Services Program, which provides resources and services that enhance quality of life, support independent living, and enable older adults to continue to live in their own homes for as long as possible. A team of knowledgeable case managers, nurses, and service coordinators offers eligible adults a broad range of services such as kosher meals on wheels, medication management, bathing, transportation, shopping, personal grooming and more. The Foundation's grant provides funding for additional caregiver support (through weekly respite care for live-in family caregivers) and expanded opportunities for accompanied transportation for older adults by additional companions and health aides.

**Lenox Hill Neighborhood House** (New York)

This \$75,000 grant supports the Family Caregivers Support Center. The Family Caregivers Support Center serves approximately 1,200 caregivers and care recipients annually through two components: direct social services support and direct legal services related to caregiving (including help with issues such as accessing health and long-term care, the complexities of insurance policies, Medicare and Medicaid coverage, government benefit programs, obtaining guardianship, and planning for incapacity and end-of-life).

THE HARRY AND JEANETTE WEINBERG FOUNDATION

*Disabilities*





**FUNDING IN THE UNITED STATES AND ISRAEL FOR PEOPLE WITH DISABILITIES** is a major objective of the Foundation. Whether the person is living with a compromised immune system, wearing a catheter, hearing voices, puffing into a mouth stick that propels a wheelchair, tapping a cane, wearing a cochlear implant, or walking beside a service dog, the Foundation supports nonprofit organizations whose mission is to serve this broad group of people. Those served include people with physical, sensory, and intellectual impairments such as mental illness, autism spectrum disorder, learning disabilities (e.g., dyslexia), physical disabilities, traumatic brain injuries, deafness, blindness and visual impairments, and medically fragile children (e.g., those with cerebral palsy, feeding tubes, tetraplegia, muscular dystrophy, spina bifida).

#### GOALS

##### Prevention and Early Intervention

- To improve the health of adults with developmental disabilities and intellectual disabilities through preventive health care programs that address issues such as smoking cessation, weight control, exercise, nutrition, substance abuse treatment, depression, sexuality, end-of-life issues, oral health, and mental health.
- To increase early intervention services (evaluation and treatment) in the least restrictive environment for children with developmental disabilities, especially autism, in the U.S. and Israel (focus on ages 0 to 5), e.g., neuropsychological testing and child care centers that provide habilitation and paramedical treatments.
- To increase programs that prevent the abuse of children with special needs, including the training of professionals and the development of interventions for prevention and for treatment.

##### Community-Based Programs To Promote Independence and Integration in the Community

- To increase community-based services for those with psychiatric illnesses in Israel and the United States: psychiatric rehab programs, mental health centers, jail diversion programs, and “Clubhouses.”
- To increase community-based services in Israel and the United States for physical rehabilitation for patients aged 21 to 65, including soldiers who are disabled.
- To establish programs to help young adults with disabilities, ages 18 to 21, make the transition from institutional support to independent living, and to establish programs to help infants and toddlers (ages 0 to 3) make the transition to the public school system.
- To increase and improve supported and customized employment services, job training, and asset development programs for adults with disabilities.
- To increase the number and quality of social and recreational programs (after school, after work) for people with disabilities: accessible outdoor recreation (parks and forests), indoor community centers, sport centers, sensory gyms that emphasize “play as therapy,” including transportation to these programs and qualified guides and personal aides.
- To increase the capacity in the community to provide more parent training for parents with intellectual disabilities.

### **Community-Based Residential Frameworks**

- To increase the amount of independent and supported housing and residential services for adults with disabilities, especially those projects that train young adults in life skills.

### **Technology by and for People with Disabilities**

- To increase technology support to nonprofits that provide direct services to people with disabilities: technology such as electronic case management and web-based neuropsychological testing.
- To increase the availability of assistive-technology devices and durable medical equipment: wheelchairs, orthotics, prosthetics, rehabilitation equipment, home modifications.

### **Improving Access to Existing Services and Increasing New Services**

- To increase services to people with disabilities in the peripheral regions of Israel—south and north, where there are few services.
- To increase the number of services for adults, children, and elders with disabilities in non-traditional settings to encourage independent living, including behavioral supports and training for children and parents at community centers.
- To increase access to licensed, inclusive child care and after-school care for children with disabilities so that parents can work.
- To increase hands-on and on-site training of child care providers (for children with disabilities).
- To increase the use of entitlement demystifiers to improve access to needed services for people with disabilities, including legal assistance in identifying and accessing entitlements such as Medicaid and helping parents with due process hearings and Individualized Education Plans (IEPs).

- To increase service coordination for people with disabilities by means of case management, call centers, and referral services to identify quality providers of direct services and to disseminate information to parents.
- To increase placements at inclusive summer day camps for children with disabilities.
- To improve direct services to those with learning disabilities: learning centers, tutoring programs, and camps.
- To provide respite programs for families of people with disabilities (after school and weekend—not in institutional settings). There is an insufficient number of respite care providers in Maryland.
- To increase access to health care and other services for people with disabilities who have been traditionally denied access owing to a variety of barriers: physical, linguistic, cultural, and financial.

### **Training and Professional Development**

To increase the number and quality of credentialed staff via training and professional development and to prevent burn-out of existing professionals (care to caregivers): case managers, child care providers, social workers, mental health professionals, speech pathologists, occupational therapists, physical therapists, recreational therapists (including art and music) in Israel and the U.S. The focus is on direct on-site training because the Foundation, by charter, cannot fund colleges and universities.

### **Buildings: To increase the number of day habilitation and rehabilitation centers for children and adults with disabilities**

To increase the space and capacity of well-run centers, psychiatric rehabilitation programs and mental health centers.

## 2007 FUNDING HIGHLIGHTS

**Prologue, Inc.** A \$600,000 grant enabled Prologue, Inc. to complete its \$6.6 million, 3-floor, 23,000 sq. ft. community mental health center in Pikesville, Maryland. Prologue has a stable, 25-year history of serving severely mentally ill clients, many of whom are former patients of state mental institutions. Last year, it provided services to approximately 1,400 people. The severely mentally ill (and developmentally disabled) are, by far, the most under funded of any of the disabled populations the Foundation supports. Using a recovery-focused model, Prologue offers psychiatric rehabilitation services to low-income residents of Baltimore and Carroll Counties and is a leader in providing homeless services in Baltimore County. The new building offers spacious classrooms, a full commercial kitchen, a dining area, an art room, a kiln, a technology lab, and more. Because a supportive home environment is necessary for a successful recovery from mental illness, Prologue also offers rehabilitation in residential settings.

Prologue and its affiliates own 19 residences in Pikesville, Reisterstown, Randallstown, and Sykesville and lease seven more. Residential services include assistance with shopping, medication monitoring, meal preparation, and travel to medical appointments. Eleven more Prologue-owned residences, mostly one-bedroom and two-bedroom condominiums, are available to clients who desire to live on their own but lack the resources to do so. By qualifying for HUD grants, Prologue is able to offer affordable rents to these individuals.

Individuals who have graduated from Prologue's psychiatric rehabilitation program manage the Center and offer access to information on free or low-cost medications, peer support, and other services. Moreover, the graduates organize social activities such as bowling and concerts. Prologue's Homeless Outreach Program, also located at the new site,

concentrates on linking homeless persons with important services, including housing, mental health services, and medical care. Engagement often begins with disbursement of food and clothing and access to laundry and shower facilities. Last year, the Homeless Outreach Program served 565 persons seeking emergency services. An additional 559 received brief services such as advice and referral from a Prologue staff person or access to Prologue outreach facilities.

Prologue measures recovery through each person's satisfaction with the achievement of personal goals such as realizing an educational ambition, locating safe affordable housing, or finding satisfaction in work. Prologue reduces the dependence of individuals with mental illness on public services by promoting recovery and making citizens less dependent on expensive health care services.

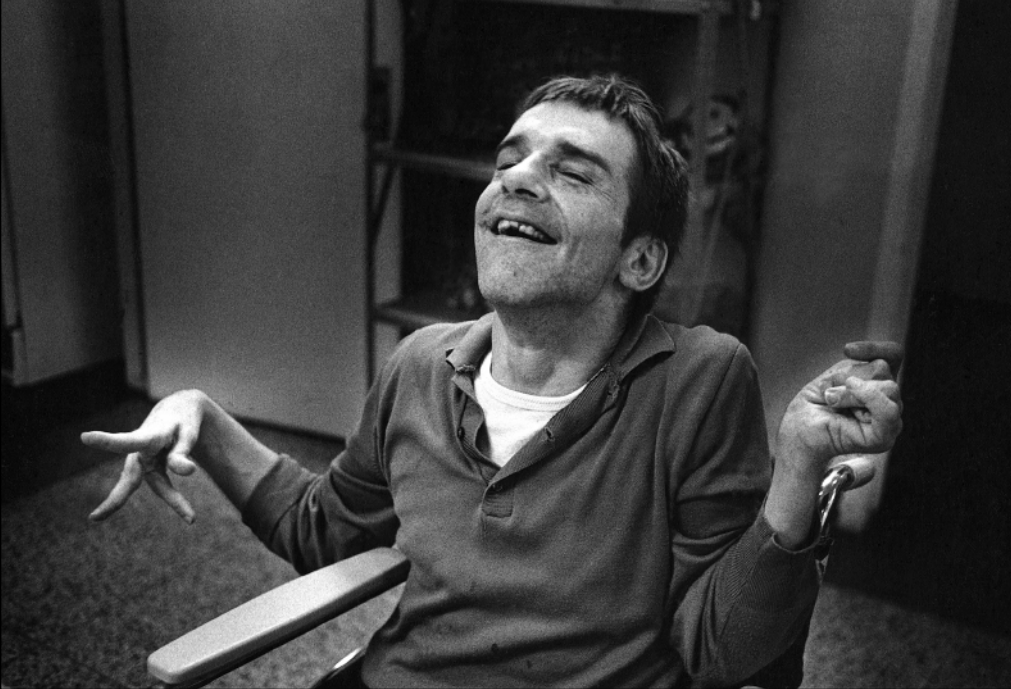
### **The Hospice of St. Vincent De Paul in Jerusalem**

The Foundation awarded a \$207,000 capital grant to this hospice for the renovation of its nineteenth-century building. The Daughters of Charity, an international Catholic order, operates three homes in Israel for severely retarded children up to the age of 15. The patient population consists of severely disabled, medically fragile children: 50% Jewish and 50% Muslim. Some are in wheelchairs. Most are confined to beds and must be turned every few hours. Many are fed through nasogastric feeding tubes. None has any language skills. Most have been abandoned by families. The Israeli government contributed 80% of the funding for this renovation because it realized the importance of the care the sisters provide.

### **American Friends of Beit Issie Shapiro**

The Foundation awarded a \$764,700 capital grant to Beit Issie Shapiro in Israel toward the expansion of its model center for the education and treatment of children with disabilities. Part of the new construction will include a Community Outreach Center for dual-





diagnosed children with physical and psychiatric problems. Beit Issie Shapiro provides early intervention for children with autism spectrum disorders and brain damage. It also operates an institute where therapists are trained from other institutions in Israel, and a separate research and quality improvement department staffed by PhDs who study the efficacy and replicability of Beit Issie Shapiro's treatment programs. Serving 7,750 children annually, Beit Issie Shapiro provides hydrotherapy, Snoezelen rooms, dental services, early diagnosis and intervention for autism and dual-diagnosed children, and extensive guidance and support for families. Some 3,000 service providers receive training at Beit Issie Shapiro, including therapists from the periphery of Israel. Beit Issie Shapiro also opened an Early Intervention Services program for Arab children at Kalansua. Since 1998, the Beit Issie Shapiro Institute has published more than 32 articles in peer-reviewed, international journals.

**Adanim Therapeutic Youth Village, in partnership with the Rashi Foundation** The Foundation provided a capital grant of \$1,045,000 toward the construction of the Adanim Therapeutic Youth Village for teenagers with mental illnesses. Experts agree that community-based care is the ideal model for out-of-home placement of mentally ill teens, but Israel's community-based psychiatric services are severely underdeveloped, especially in the South. There

are few child psychiatrists in Israel and very few outpatient public mental health services. Israel is left with families with serious mental health problems who need intensive care. Although deinstitutionalization (closing the asylums) and the treatment of the mentally ill in the community are movements already 30 years old in the United States, Israel has just begun to move teenagers out of asylums, close them, and find

residences and treatment in the community. Many communities do not welcome this population. In response to this emergency, the Rashi Foundation in Israel developed and built the Adanim therapeutic youth village close enough to the community of Beer Sheva so that the teens can go to public schools and to the community center in town, but still live in dorms. Some of these teenagers were abused or raped in childhood; others experienced various forms of violence or negligence. Some have no parents, single-parents, or alcoholic or drug-addicted parents. The psychiatrists at Beer Sheva Psychiatric Hospital have been frustrated because under Israeli law, 30 days after admission to a psychiatric hospital, a teenage patient must be re-evaluated and released if the psychiatrists approve of the discharge. The problem is that although some teens effectively conclude their treatment in a hospital, they must be continually hospitalized because there is no place for them to go and no formal follow-up treatment in a community-based, outpatient setting. Release to the home environment is often unsuitable because the families of these teenagers suffer from their own problems and cannot provide the necessary support and follow-up. Adanim's goal is to keep these young people out of psychiatric hospitals.



THE HARRY AND JEANETTE WEINBERG FOUNDATION

*Health*



**HEALTH CARE IS AN ESSENTIAL ISSUE** in the lives of all the low-income people the Foundation serves. Without good health, one cannot benefit from an education, maintain a home, find and keep a job, or successfully age in place. The Foundation helps people access comprehensive primary care at Federally Qualified Health Centers, Federally Qualified Look-Alike Health Centers, Ryan White HIV/AIDS Health Centers, Migrant Health Centers, Health Care for the Homeless, and free clinics for primary care. Whenever a clinic or health center wants to add new services such as dental health, mental health, chronic disease management (such as diabetes), pre-natal care, substance abuse treatment, and diagnostic and specialty care, the Foundation is willing to consider making a grant. Although the Foundation is no longer funding hospital building expansions, hospitals are obviously indispensable community health resources for specialty care. Any hospital that offers community outreach such as mobile clinics and freestanding clinics or programs to divert non-trauma patients from emergency departments will receive consideration for funding.

#### GOALS

The Foundation's specific goals for "Health" include programs and facilities for the working poor, the non-working poor, the homeless, and their children.

- **Primary Care Clinics** To increase access to primary health care for the working poor (no insurance, no Medicaid, no Medicare) at community-based, free health clinics, health care for the homeless, federally qualified health centers, "look-alikes," and clinics on wheels in Maryland, Hawaii, and the northeast corridor of the United States.
- **Dental Clinics** To increase access to quality dental treatment for the working and non-working poor and their children (including Medicaid recipients)

in dental clinics in Maryland, Hawaii, the northeast corridor of the United States, and Israel.

- **Community-Based screening and early detection (and assessment) of diseases, disorders, and disabilities in low-income populations** To increase screenings and early detection of diseases, disorders, and disabilities in low-income adults and children via mobile clinics and community-based programs. The primary medical diseases and disorders include HIV/AIDS, hypertension, diabetes, obesity, cervical cancer, asthma, autism, vision and hearing, vitamin deficiencies, learning disabilities, scoliosis, breast cancer, and colon cancer.
- **Buildings** To increase the space available for direct services via capital grants for new buildings and renovations and to furnish equipment for health clinics, dental clinics, and community-based screenings.

#### 2007 FUNDING HIGHLIGHTS

##### Request for Proposals

In January 2007, the Foundation released its first Request for Proposals (RFP), titled "Access to Prescription Drugs, Specialty Care, and Diagnostic Testing for Low-Income, Uninsured Maryland Residents." Eligible applicants were freestanding, community-based health centers in Maryland that provide primary health care services to low-income persons on a sliding-scale or no-fee basis. The purpose of the RFP was to assist low-income, uninsured patients in 1) gaining access to low-cost or no-cost medications prescribed by their primary care physicians or other providers, 2) obtaining access to diagnostic tools such as laboratory and radiology services, and 3) covering the cost of consultation and treatment by a specialist when referred by the community health center. The Foundation underwrote part of the cost of staff to assist low-income, uninsured patients in completing



the paperwork required to access the free prescription drugs that are available from the major pharmaceutical companies. The Foundation hopes that case management staff familiar with the nuances of the numerous and complex patient assistance programs (PAPs) will be able to guide more patients through the application process and assist more patients in obtaining medication.

The Foundation also partially underwrote prescription drug co-payments or the cost of gap medication for low-income patients to remove cost as a barrier to obtaining treatment via medication. To ensure the quality and continuity of care provided by the primary care provider, grant funds went toward the cost of obtaining diagnostic services and, if required, treatment by a specialist. The Foundation received 17 complete proposals to the RFP and a total of \$2,160,000 in grants was issued, payable over three years, to 12 community-based health centers. The maximum grant award per grantee was \$180,000 over three years.

**Health Care for the Homeless** In the spirit of George Herbert's lament that "one half knows not how the other half lives," the Trustees authorized a \$2 million capital challenge grant for Health Care for the Homeless (HCH) in Baltimore City, an organization that offers health services, education, and housing to the homeless of Baltimore. Treating 5,000 homeless persons annually for a total of 50,000 individual visits, HCH offers a full range of clinical services, including mental health services, preventive care, HIV testing and monitoring of viral loads, and a large menu of social services. HCH is the only agency specifically created for the homeless that has integrated HIV care, case management, housing search, mental health, substance abuse, food, showers, clothing, and

primary medical care in one building. Moreover, HCH has its outreach staff go to the streets, find the homeless sleeping on steam grates, and bring them in for shelter and social services. Once in its new building, HCH will be able to expand services from 5,000 to 6,000 homeless individuals and to have more space for the staff.

### **University of Maryland Medical System Foundation**

The Foundation approved a \$150,000 grant for the Breathmobile, an asthma clinic on wheels that visits children in Baltimore City public schools. Funded entirely by philanthropic support, the Breathmobile, the only one in Baltimore, has one goal: to control the mystery epidemic called asthma and to prevent asthma attacks that can lead to missed school for the child, missed work for the parents, hospitalization, and even death. The mobile clinic travels to 20 Baltimore City elementary and middle schools and 9 Head Start sites with a team consisting of a nurse practitioner, a nurse, a medical director, a data entry specialist, and a driver. Public schools are visited every six weeks throughout the school year. The medical team offers medical examinations, pulmonary function tests, skin testing for allergies, education, demonstrations on the use of inhalers and peak flow meters, free sample medications, and prescriptions. Furthermore, a computerized disease-management system tracks the child's progress and provides continuous evaluation of the program with measurable outcomes so that the clinic staff can apply for federally funded research projects designed to improve asthma care for low-income, inner-city children. The nurses who work on the Breathmobile engage in case management by contacting landlords to reduce environmental triggers such as mites, cockroaches, mice,



and rats. The nurses help children get medical insurance or obtain the follow-up services of a primary care physician or pediatric pulmonologist or allergist.

**The Health and Community Service Center in Jerusalem** The Foundation granted \$107,000 expressly for the expansion of pediatric dental services to an additional 1,000 impoverished children in Jerusalem. This community health center in Jerusalem, founded in 1983, has offered free comprehensive dental treatment to about 4,200 impoverished children since 1998. This program has prevented pain, infection, extractions, and complications that would have had serious social and financial costs far beyond the costs of the program. All the children receiving free care are referred by Jerusalem's Social Welfare Department.

Each child is seen with his or her parents to learn about cleaning, brushing, fluoride treatment, flossing, and more. The goal is to create a culture of oral hygiene, which does not yet exist in Israel. The children will receive free dental treatment, regular cleanings, check-ups, and preventive education—a thousand new patients in one year, all with vibrant smiles. This clinic offers consistently good dental care because the nine dentists and 10 support staff—dental assistants, technicians, and hygienists—are a professional, permanent staff with the appropriate degrees. The entire dental service sees 15,000 pediatric and adult patients annually. The clinic also has a good referral relationship with Hadassah Hospital for complicated cases.





**THE PROBLEMS OF HUNGER ARE INCREASING** throughout the United States and the world. A 2004 U.S. Department of Agriculture study concluded that nearly 39 million Americans are food insecure, including 14 million children. Another study reports that over 25 million people, including 9 million children and 3 million seniors, receive emergency food assistance each year from America's Second Harvest: The Nation's Food Bank Network and the 200 shelters, soup kitchens, and food pantries that it supplies. Food insecurity is defined as the uncertain ability to acquire adequate and appropriate foods in socially acceptable ways on a continuous basis.

The Weinberg Foundation is committed to assuring that the most disadvantaged members of society receive the basic necessities of life. In that regard, the Foundation supports organizations that can most efficiently and cost-effectively provide direct food aid to those who are hungry.

#### 2007 FUNDING HIGHLIGHTS

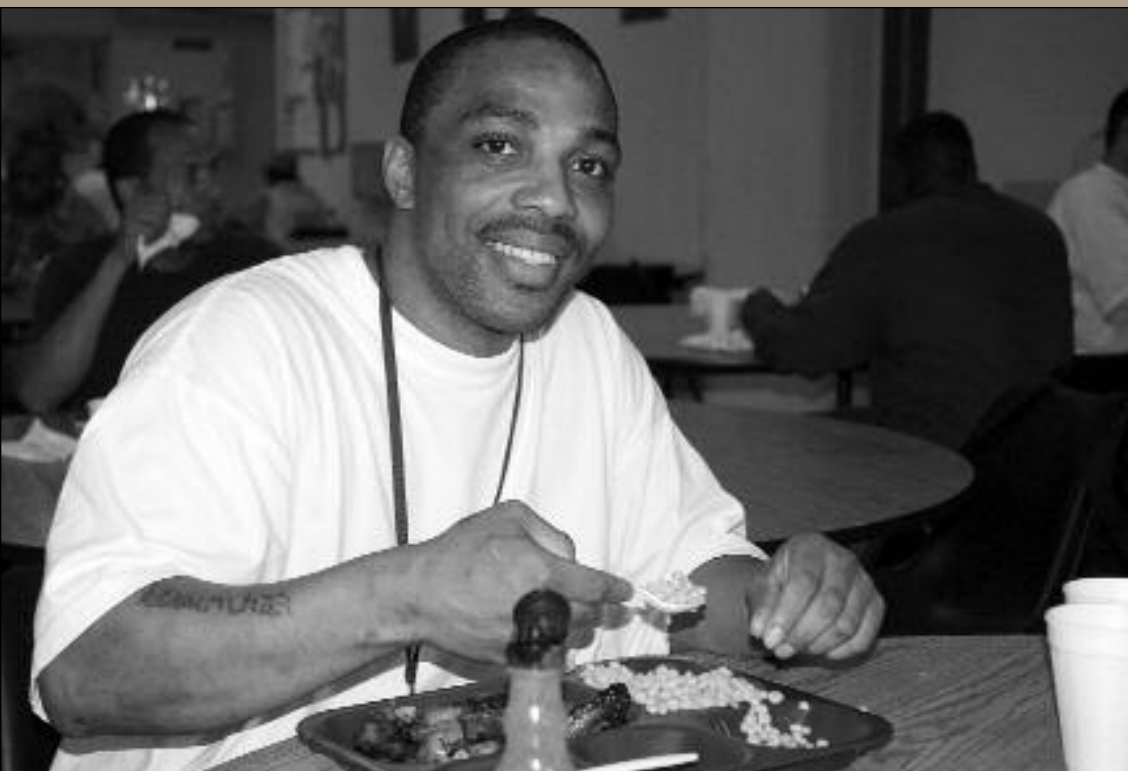
**America's Second Harvest** This year, the Foundation awarded a three-year grant of \$750,000 to America's Second Harvest to support programs that put food in the hands of Americans with food insecurity. Originally established in the late 1960s, food banking represented a turning point in the anti-hunger movement. By leveraging limited financial, human, and institutional resources, food banks established a vehicle by which excess or unused food headed for the garbage heap could be collected, stored, and distributed to those who are hungry.

Later in the year, when America's Second Harvest was offered 2.6 million pounds of surplus potatoes from a company about to destroy them, the Weinberg Foundation made an additional emergency grant of \$75,000 to help cover the cost of processing, bagging, and shipping the potatoes to food assistance organizations throughout the country.

**Maryland Food Bank** Founded in 1979, The Maryland Food Bank collects donated food and distributes it to agencies serving poor and homeless people throughout the state. In its first year, it distributed 400,000 pounds of food to 38 community food providers—emergency shelters, soup kitchens, and food pantries. Last year, it distributed nearly 14 million pounds of food and grocery products to food distributors throughout the state. This amounted to 8.3 million meals or \$19 million worth of food.

The Maryland Food Bank has received strong support from the Weinberg Foundation for many years. This year, the Foundation awarded a three-year grant of \$550,000 to support ongoing services and to help the Maryland Food Bank leverage new and increased giving by other donors in order to expand its programs.

**Global Foodbanking Network** In support of the first effort to establish an international food bank, the Foundation awarded a three-year grant of \$1,500,000 for the startup costs of The Global Foodbanking Network, which will provide a global home and operating support for existing and developing food banks and national food bank networks, enhancing their reach, productivity, and economies of scale.







# Workforce Development

## THE WEINBERG FOUNDATION IS COMMITTED TO

**HELPING** people to help themselves. One very important approach is to help unemployed people obtain and keep employment, preferably on a career track. The Foundation supports entry into, and long-term attachment to, the workforce and the mainstream economy by economically disadvantaged persons, by providing the “life-tools” they need to lift themselves from poverty and advance themselves into solid self-support. The Foundation does this by making grants for (i) job-readiness, training for specific types of jobs, job-placement, and job-retention (including ex-offender transition); (ii) adult literacy-numeracy and financial literacy (e.g., programs that assist the working poor to become homeowners); (iii) adult entrepreneurship training (e.g., programs that assist the working poor to start a small business); (iv) Individual Development Account programs; and (v) free loan programs. All other categories of grantmaking under the general theme of “building self-sufficiency” ultimately relate to and rely on the concept of workforce development. The great Jewish philosopher, Moses Maimonides, wrote in “Eight Levels of Charity,” that “the greatest level, above which there is no other,” is to help strengthen another by making a loan, or bringing him into business with you, or “finding him a job until... he needs no longer fall upon the mercy of the community or be in need.”

## 2007 FUNDING HIGHLIGHTS

**STRIVE** For the last five years, the Foundation has been a major supporter of STRIVE, which originated in New York City, and is now located in more than 20 cities in the United States, England, and Israel. In addition to a \$3.75 million operating grant over five years to STRIVE National beginning in 2003, the Foundation has made operating or program grants to several individual STRIVE offices, including those in Baltimore, Maryland; Washington, D.C.; Boston, Massachusetts; Philadelphia, Pennsylvania; Camden, New Jersey; Bridgeport, Connecticut; Hartford, Connecticut; New Haven, Connecticut; Greenville, North Carolina; San Francisco, California; and San Diego, California. The STRIVE program modifies attitudes and behaviors, so that people can serve as reliable and productive employees. They learn how to shake hands, smile, and look others in the eye; to prepare a resume; to dress and groom appropriately for work; to respond appropriately to interview questions; and to develop other attitudinal and behavioral skills. The program has demonstrated striking success in finding employment for the hardest to employ individuals. In addition, STRIVE offers hard-skill training in various fields so that clients can succeed with motivation and hard work. In many STRIVE locations, over 70% of clients placed in jobs remain in the workforce for at least two years. Careful tracking and close relationships with major employers are an important part of the STRIVE program.





### **The American Jewish Joint Distribution Committee**

The Foundation introduced STRIVE National to the JDC because workforce development is also a major concern in Israel. What developed was an intense collaboration between the two organizations, including site visits in Israel, London, and New York, and JDC staff training in the STRIVE program. JDC staff modified the STRIVE program to fit Israeli needs. There are now STRIVE offices in Tel Aviv and in Haifa (opened February of 2007), with new offices to be opened in Jerusalem in 2008 and in Beer Sheva in 2009. The Tel Aviv office, open for two years, has already achieved a 90% success rate for clients employed at least 9 to 12 months, and 30% of the graduates have progressed to better jobs.

The JDC-STRIVE collaboration is only part of a major grant that the Foundation made to JDC—\$6 million over four years—to support its Tevet Employment Initiative. Tevet aims to transform over 750,000 Israelis, unemployed and not seeking employment, into fully-employed, self-supporting, contributing

citizens. Tevet is targeted to five different populations, each with unique challenges and needs: ultra-Orthodox (Haredim), young adults, disabled persons, minorities (e.g., Arab-Israelis), and low-skilled immigrants. Tevet has already provided services to more than 7,000 clients.

**CARA** The Foundation made a \$750,000 general operating grant over three years to The CARA Program in Chicago, renewing an earlier three-year grant of \$330,000. The Foundation's Program Committee determined that CARA 1) is one of the best-conceived and best-run workforce development programs in the U.S.; 2) has demonstrated substantial success (over 70% remaining employed for at least one year) in placing and retaining poor adults in jobs with over 80 Chicago-area companies; 3) places people in first-time jobs paying, on average, considerably more than the federal and Illinois minimum wages, plus fringe benefits, to 98% of its job-placed clients; 4) is operating a successful ex-offender program; 5) operates a successful matched savings program for its clients; and 6) is financially sound and well-regarded in its community. CARA's program for ex-offenders is inspired by the Ready, Willing & Able program of the Doe Fund, which started in New York City and which the Foundation funded in Philadelphia.

**Year Up** The Foundation renewed and increased its support for the Boston-based Year Up, by making a three-year commitment of \$900,000. The new grant is designed to support the expansion of Year Up's award-winning program to Providence, Rhode Island, New York City, and Washington, D.C. Year Up, founded in 2000, is a one-year intensive education and apprenticeship program for urban young adults

ages 18 to 24. The model includes job skill training, stipends, paid apprenticeships, college credit, a behavior management system, and other types of support. In the first six months, students learn professional and business communication, desktop and IT support, and investment operation skills. The next six months are spent in paid apprenticeships with companies such as Bank of America, CVS/Pharmacy, Blue Cross Blue Shield, Freddie Mac, and Fidelity Investments. Although most of the work revolves around information technology, other job types include financial services, professional services, media and technology, retail and manufacturing, healthcare and biotech, and education/government/nonprofit. More than 85% of Year Up graduates secure full-time employment and earn an average wage of \$15/hour within four months of graduation. Students also may earn up to 18 college credits upon graduation from Year Up, and approximately half of the students continue with post-secondary education within the first year of graduation. Six months after completing Year Up in Boston, only 3% of students are neither in college nor working. Although the per-student program cost is close to \$24,000, a Massachusetts Institute of Technology consulting team estimates that the program boosts lifetime income an average of \$423,000 and results in an additional \$134,000 in tax revenues.

Other workforce development grants along similar lines include: \$100,000 to the **Asian American Civic Association** (Boston); \$75,000 to **Jewish Vocational Service** (Boston); \$75,000 to the **Union of Orthodox Jewish Congregations of America** (New York) for its **ParnossahWorks** program; \$30,000 to the **Baltimore City Foundation** to support its **YouthWorks** program

providing summer jobs for poor youth; \$100,000 to **Jobs for Youth** (Chicago) to help develop and implement several exciting new programs to improve young people's ability to enter, stay in, and grow in the workforce; and a \$60,000 capital grant to the **Caroline Friess Center** in Baltimore, to support a renovation of its workshop where poor women learn the furniture re-upholstery business and are employed re-upholstering furniture.

The Foundation made a three-year grant of \$65,000 per year for the benefit of the Baltimore City Mayor's **Office of Employment Development** (MOED) to support programs to increase the job training and employment of ex-offenders. In the past two years, MOED's Re-entry Center (ReC) has provided over 7,500 returning ex-offenders with more than 24,500 varied services. It has helped to train and obtain gainful employment for 938 participants at an average hourly wage of \$8.98 with 86% in jobs that provide fringe benefits. Retention data have shown an increase during the second year, with 57% of this highly challenging population still employed at six months.

**ImagineNations** The Foundation also made grants in support of adult entrepreneurship programs. When a previously unemployed or underemployed person starts a business that succeeds, not only is the entrepreneur able to become self-supporting, but new jobs for others often are created. The Foundation is a start-up funder of ImagineNations, having committed \$1.5 million over five years for its program, which helps create micro-enterprise and jobs among poor young adults in Israel and several developing nations. ImagineNations collaborates with the Corporate Social Responsibility Initiative at the Kennedy School of Government at Harvard University, the United

Nations Youth Employment Network (YEN), the United Nations Development Program (UNDP), and the World Bank on an international level, and, in Israel, with JDC, the Koret Foundation (San Francisco), and IDB (an international telecommunications company). The ImagineNations model is based on experience acquired by the Prince Charles Trust in the United Kingdom and Youth Business International throughout the world.

### **Koret Israel Economic Development Funds (KIEDF)**

The Foundation made a four-year \$1.6 million commitment for the benefit of Koret Israel Economic Development Funds (KIEDF), a model private sector small business development program in Israel. Created by the highly-respected Koret Foundation of San Francisco, KIEDF since 1994 has facilitated more than 2,500 loans representing more than \$83 million in financing to small businesses, and has created and supported more than 14,000 jobs. KIEDF comprises three loan fund programs: a low income program for micro-businesses (\$1,000–\$5,000 loans); a micro-enterprise program (\$5,000–\$15,000 loans); and a solidarity group program primarily for Bedouin and Ethiopian Israelis establishing home-based businesses. KIEDF and ImagineNations are complementary programs in Israel.

**Project Enterprise** The Foundation renewed support for Project Enterprise in New York City (Harlem and Brooklyn) by making a three year, \$300,000 grant to expand and capitalize a revolving loan fund and to help create an Entrepreneur Training Institute and member service expansion. This very effective organization is an adaptation of the well-known Grameen Bank model created by Dr. Mohammad Yunis, who received the Nobel Peace Prize for his work in providing business capital to the world's poor.

People who leave the welfare rolls to obtain gainful

employment usually struggle financially in the initial years. Various federal and state laws aim to encourage continued work effort by allowing these new workers to receive (or continue to receive) a variety of “entitlement” payments, including the Earned Income Tax Credit (EITC), food stamps, and Medicaid health coverage. Many of these new workers, however, are either unaware of the availability of these benefits or incorrectly assume that they no longer are available. As a result, some of these new workers fall back into dependency or struggle to an unnecessary degree. To assist these new workers to stay on the employment track, the Foundation supports programs that help qualified poor working people obtain benefits to which they are entitled.

To that end, and following the lead of the Baltimore-based Annie E. Casey Foundation, the Foundation granted \$300,000 over three years to help **Seedco** launch **EarnBenefits Baltimore**, a direct service network of community-based agencies that provides eligibility screening and application assistance for a range of public and private work supports. In addition, the Foundation has been a consistent supporter of the **CASH Campaign** of the Maryland Volunteer Lawyers Service, which offers free tax preparation services to ensure that eligible working poor persons claim and receive the EITC.

Finally, the Foundation supported special needs funds as part of free loan associations, such as \$50,000 to the **Jewish Free Loan Association** (Los Angeles) and \$333,000 to the **Israel Free Loan Association**.



THE HARRY AND JEANETTE WEINBERG FOUNDATION

# *Education, Children, and Families*



BUILDING SELF-SUFFICIENCY



**THE FOUNDATION ALSO AIMS TO BUILD SELF-SUFFICIENCY** through child and family development and youth education, so that those assisted are able to participate in society as self-supporting adults. Schools, families, and community services all play indispensable roles in supporting strong and healthy children, and consequently, they are a focus of the Foundation's strategy for children and their families.

When children are in school, a variety of factors affect educational success. The Foundation's hope is that children will graduate from high school, ready to succeed in the workplace or continue their education in college. Various organizations provide supplemental education or technical assistance for children who need extra help. To expand access to quality instruction and provide quality support to a parent in acting as a child's first teacher, the Foundation also supports high quality early childhood programs that enable children to enter school ready to learn.

In the last year, the Foundation approved five-year challenge grants of more than \$11 million for Jewish day schools in Baltimore, and \$3 million for Catholic schools' Partners In Excellence (PIE) Program, thereby expanding opportunities for economically disadvantaged children to attend independent school systems providing high quality education.

In addition, the Foundation renewed its long-standing funding of the Children's Scholarship Fund of Baltimore, by making a \$330,000 grant over two years to support a non-denominational program that gives poor families tuition assistance to attend private independent or parochial elementary and middle schools of their choice. In Hawaii, the Foundation granted \$100,000 to the Iolani School for scholarships and financial assistance to needy

students, and \$50,000 to The Maui Farm to support independent living programs for troubled youth in Maui.

The Foundation supports both public and private education, and has increased its involvement with charter schools in the last year by funding the creation of Supporting Schools of Choice, a technical assistance project for all Baltimore City charter schools under the auspices of the Association of Baltimore Area Grantmakers (ABAG).

#### 2007 FUNDING HIGHLIGHTS

**National Foundation for Teaching Entrepreneurship (NFTE)** In 2003, the Foundation brought to Baltimore City the entrepreneurial training program of the National Foundation for Teaching Entrepreneurship (NFTE). NFTE trains select public school educators in economically disadvantaged areas to teach business courses to middle school and high school students. From excellent textbooks and workbooks provided by NFTE, and with the close guidance of their teachers, students learn business theory, develop real business plans, and actually start their own businesses.

The students learn the practical relevance of mastering reading, writing, and mathematics. NFTE students graduate from high school at a much higher rate than those who do not take the courses. Since NFTE's introduction to Baltimore in the 2003 school year, a strong local NFTE staff and board of directors is making NFTE Baltimore a major success story. After making grants to NFTE of \$685,000 in the last fiscal year, the Foundation approved an additional three-year grant of \$600,000.

**BELL** The Foundation committed \$445,000 over three years to the BELL program in Baltimore City. The BELL program includes summer school and after school enrichment to help reinforce year-round math



and literacy skills. BELL's after school and summer programs feature tutoring in literacy and math with research-based and multicultural curricula; mentoring from positive adult role models to build self-esteem and respect for others; a staff of certified teachers and trained college-age tutors; experiential learning through guest speakers, field trips and service projects; support for parents to engage as advocates and facilitators of their children's education; and a rigorous evaluation for demonstrating results and improving the program. The BELL program educates more than 8,000 students in 40 public school sites in Boston, New York City, Baltimore, and Washington, D.C.

#### **Parks and People Foundation for Baltimore**

**Recreation and Parks** The Foundation committed \$290,000 over three years to support the **SuperKids Camp** program of the Parks and People Foundation for Baltimore Recreation and Parks (PPF). The camp provides a six-week reading enrichment program designed to help elementary school students in the Baltimore City Public School System improve or

maintain their reading skills during the summer. The Foundation also made a two-year commitment of \$80,000 to **The Heart of America Foundation** to assist in distributing books in Maryland schools.

**New Leaders for New Schools** Innovative principals make the difference in the successful schools. The Foundation earlier made a \$330,000 grant to New Leaders for New Schools (NLNS) and recently renewed funding with a \$540,000 grant over three years. NLNS attracts, prepares, and supports the next generation of outstanding school principals. Its rigorous training program offers intensive recruitment; competitive selection; high-quality course work; year-long, full-time residency in an urban public school; carefully selected, well-trained mentor principals; ongoing coaching and support; peer networking; placement support; and full administrator certification. While NLNS operates in nine American cities, the Foundation funding supports the program's work in Washington, D.C. and Baltimore. It is expected that by the summer of 2008, 121 D.C. and Baltimore NLNS principals will be in place to serve 60,500 students.

**Violence Free Zone** Children cannot learn if they are not safe. In 2005, the Foundation brought an innovative violence-reduction program on a pilot basis to Baltimore City. Known as the Violence Free Zone initiative (VFZ), it was conceived and led by the Center for Neighborhood Enterprise (CNE), and implemented in Baltimore by New Vision Youth



Services (NVYS). The program trains Youth Advisors to serve as hall monitors and teachers' assistants in schools plagued with violence and disruption. These Youth Advisors are men—formerly troubled teens themselves—who come from “the neighborhood.” They serve as mentors both in and out of school to the most disruptive students, redirecting those students into

positive activities. The program improves the academic environment and performance not only of those disruptive students, but of many others who benefit from the reduction in school violence and disruption.

**Partnership for Learning** For youth charged with crimes, the Foundation supports juvenile detention alternatives and diversion programs that prevent recidivism and introduce new opportunities. The

Foundation made a \$22,500, three-year commitment to Partnership for Learning (PFL), which diverts first-time juvenile offenders from the juvenile court system in Baltimore City by offering an early academic intervention for those who are struggling in school. PFL provides offenders with tutoring and mentoring in lieu of prosecution. Eligible young offenders have their cases postponed while attending PFL at least once weekly for two hours after school or on summer mornings. PFL incorporates reading, writing, and math into life skills training, decision making, conflict resolution, cultural awareness, vocational exploration, and job search skills. Youth who successfully complete the program (6 months/50 hours attended, regular school attendance, and no new charges) will have their cases dismissed. Those not completing the program will have their cases advance to trial. This project is a cost-efficient, positive alternative to the juvenile justice system.

The Foundation supports the mentoring of youth by capable role models to foster proper emotional development, as well as programs that provide structured and safe out-of-school opportunities (after school and summer camp) to promote academic gain, career exploration, and/or personal development. Some of these programs provide parenting training and mentoring to low-income parents who often do not understand the best procedures. To these ends, the Foundation committed grant funds for organizations as diverse as **Aloha Council Boy Scouts of America** (Hawaii), **Girl Scouts Council of Hawaii** (Hawaii), **Boys & Girls Club of Cecil County** (Maryland), **Boys & Girls Club of Harford County** (Maryland), **Perry School Community Services Center** (DC), **Family Nest**



(Ashkelon, Israel), and the **Arab-Jewish Community Center** (Jaffa, Israel).

### **The American Jewish Joint Distribution**

**Committee's Children's Initiative** The Foundation renewed a \$1 million grant to The American Jewish Joint Distribution Committee's Children's Initiative in the FSU. The Children's Initiative comprises three programs that address the most pressing needs of Jewish children in the FSU. **The Deitsky (Children) SOS Program** provides one-time relief to address the emergency needs of children. This program operates in 180 cities in the FSU and is facilitated by locally-run committees, which set the eligibility criteria and provide a broad range of goods and services, including medical care and supplies, winter relief, home equipment and repairs, nutritional assistance, and miscellaneous needs. **The Mazel Tov Program for Early Childhood Services** provides vital assistance to Jewish parents who cannot afford the costs of caring for their newborns. The program operates in 68 communities across the FSU with offices in the local JCC or JCC-like centers called *Heseds*. The program includes loans of baby equipment such as strollers and high chairs; baby supplies such as formula, blankets and bathing supplies; parenting education groups; medical consultations; and community-building social events in participants' homes. **The Community Support Projects** empower communities to identify and creatively respond to their own high priority needs. To date, 48 such community projects have been initiated in the FSU. The projects address issues such as medical conditions, learning and physical disabilities, environmental and health problems, nutritional needs, and assistance for orphans and single parent families.

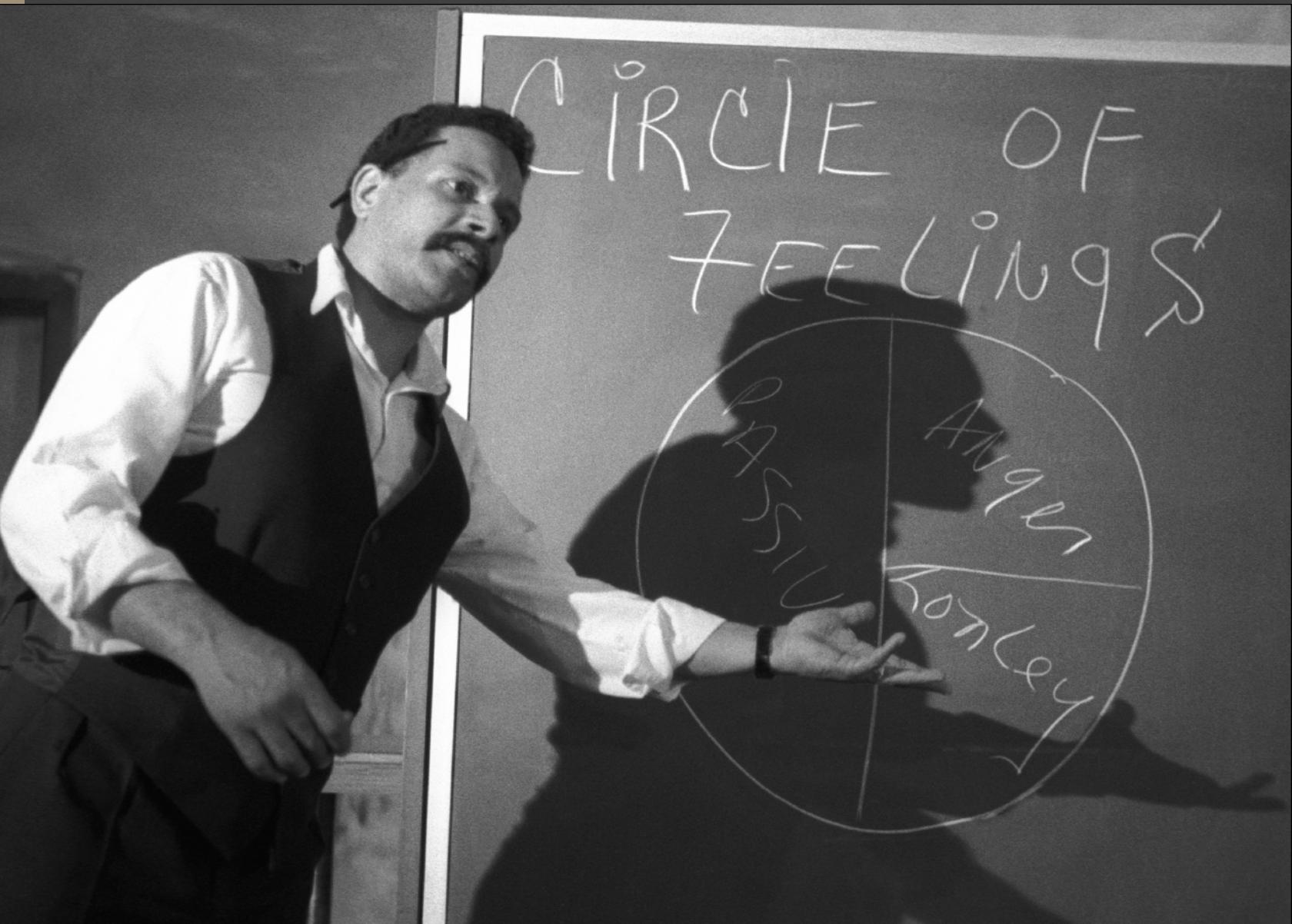
The Foundation supports programs that prevent child abuse and neglect or family violence, and it provides funding for treatment when such violence does occur. For example, the Foundation funded the **American Miklat Committee** in New York to support expansion of its legal services for abused women and children in Israel, and the **Baltimore Child Abuse Center** to purchase and renovate a building to house its programs and services for sexually abused children and their families.

The Foundation supports quality alternative living situations for children when living with biological parents is not viable. This strategy is most evident in the Foundation's funding in the FSU and Israel, where foster care and adoption have not historically been part of the culture. Children's homes and youth villages provide residential education and a safe, nurturing home. Notable funding commitments or payments made in the last fiscal year include operating support of \$1,050,000 over three years, beginning in 2006, for **Yemin Orde**, a youth village in the Carmiel mountain region of north-central Israel; \$133,000 for **Beit Elazraki Children's Home** in Netanya, Israel, to support renovation of its kitchen and purchase of new kitchen equipment; and \$900,000 over three years (a renewal of an earlier three-year grant) in operating support to the **Tikva Children's Home**, a Jewish orphanage in Odessa, Ukraine.



THE HARRY AND JEANETTE WEINBERG FOUNDATION

*Addictions*



**THE TREATMENT AND ALLEVIATION OF SUBSTANCE ABUSE PROBLEMS** must be guided by research-based principles. Extensive research indicates that drug addiction is a chronic relapsing disease. An array of services is needed to meet the needs of a heterogeneous population who respond to different models and approaches. Chronic, relapsing illnesses respond to prevention and treatment, to medication models (lifetime maintenance), and, on occasion, to abstinence. Those who suffer from chronic diseases often relapse. Reducing harm to self and others may be as important as total abstinence.

The geographical areas in which the Foundation focuses its addictions efforts are Maryland, Northeastern Pennsylvania, Hawaii, and selected areas of Israel. The drug problem has many faces and changes from inner city to suburbia to rural areas. The Foundation does not focus its grant awards on only one area or one method or one model, as the drug problem is multifaceted and demands several approaches. Although research shows that successful treatment programs combine medication such as Buprenorphine (Suboxone) and behavioral counseling, the Foundation is open to other models and methods and takes a pragmatic “common sense” approach that looks at any model that works. More importantly, the longer an addict stays in some level of treatment, the more likely he or she will stay in recovery. The Foundation prefers to fund only those drug treatment services that can prove they keep addicts in treatment for the longest stays and the highest completion rates. Follow-up after-care services are also crucial. Addicts stay in recovery longer and relapse less frequently when they have the basic necessities and fundamental decencies of life: housing, jobs, and social supports, including structured activities during free time. The Foundation also focuses on the children of those who are addicted or incarcerated.

## GOALS

The Foundation seeks to achieve its additional goals in these ways.

**Goal 1: Retention in Treatment** Improving the quality and length of community-based, comprehensive, drug treatment programs and increasing the number of people who enter and stay in treatment long-term. The Foundation funds those agencies that show high completion rates and long stays. It funds expanded services, additional staff, and better training for counselors and front-line providers in the drug treatment system. It supports those agencies that implement a continuing-care model (not an emergency-care model) and those programs that have ancillary support services (or referrals) such as job training, GED completion, supportive housing, childcare, case management, transportation to treatment centers, and legal assistance.

**Goal 2: Technical Assistance** Providing mobile technical assistance experts who help the numerous, small grassroots organizations in Maryland that provide drug treatment. This strategy helps effective, small organizations with financing, operational management, best-practice training, case management, and legal issues.

**Goal 3: Starting Treatment Early (Youth)** Improvement of access for teenagers to drug treatment programs after school and during weekends, holidays, and summers. The Foundation funds substance abuse programs (with parental involvement) for students in middle school and high school and only those programs that combine drug prevention with mental health screening (anxiety and depression), as they are inextricably intertwined. For this population, the Foundation supports programs that treat binge drinking, inhalant use, smoking, drunk driving, and the non-medical use of prescription drugs.



The Foundation focuses on increasing the availability of quality drug treatment programs (including access to education, job training, and housing), increasing the number of drug abusers and addicts who enter or re-enter treatment, increasing the number of addicts who stay in treatment and recovery, and providing technical assistance for the smaller service-delivery programs.

#### 2007 FUNDING HIGHLIGHTS

**Shannon House** In 2003, in partnership with the Abell Foundation, Gaudenzia (a nonprofit drug treatment rehabilitation center), the Commissioner of the Baltimore City Health Department, and Baltimore Substance Abuse Systems (BSAS, which provides operational funding), the Foundation made a \$1.25 million capital grant to support construction of a \$3.5 million long-term drug treatment facility in northwest Baltimore. The partnership was created because at least 80% of the criminal cases brought before the courts involve illegal drugs, and there is a dearth of treatment facilities to which non-violent defendants could be diverted in lieu of incarceration. The Foundation's \$1.25 million grant was made to Shannon House, Inc., the nonprofit developer and owner of the building, which opened this 120-bed facility during the year. This new facility's drug treatment program allows a year-long stay during which a resident receives treatment and a series of wrap-around services, including job training and job placement. The facility reserves a number of beds for referral from the criminal justice system in Baltimore.

**Baltimore City Healthy Start** The Foundation made a capital grant of \$310,000 to Baltimore City Healthy

Start for Recovery in Community to support the purchase and renovation of a row house and adjacent carriage house in West Baltimore to be used for transitional housing for women addicts, additional space for a substance abuse treatment program, and a separate physician's office to administer Buprenorphine (Suboxone) and medical care. Many of these women have escaped from domestic violence and homelessness. Recovery in Community provides a comprehensive state-certified program for treating drug addiction, including on-site case management, on-site mental health services, a behavioral change and abstinence model, an experiential drop-in and acupuncture program, assistance with finding employment, aggressive outreach, and a one-year provision of treatment services. With the addition of the newly renovated buildings, Recovery in Community will provide not only sorely-needed transitional housing for drug-addicted women, but also the services of a physician who will be provided at no cost by a community health center, thus adding a medical maintenance model to the existing services. As a grantee of Baltimore Substance Abuse Systems, Recovery in Community must participate in Baltimore's Drug Stat Program, which closely monitors treatment outcomes such as retention and service utilization on a monthly basis. The Robert Wood Johnson Foundation selected Recovery in Community for its Threshold to Recovery Initiative, which funded three non-traditional, community-based, drop-in support centers in Baltimore City. The Weinberg Foundation was one of the original funders of these drop-in centers, one of which provides all-night support services.



**Alcoholic Rehabilitation Service** The Foundation made a \$480,000 capital grant to Alcoholic Rehabilitation Service in Oahu, Hawaii. That agency provides clinical supervision and group programs to poor individuals, families, and communities touched by substance abuse. The Foundation also made a \$287,000 capital grant to **Aloha House** in Kahului (Maui) to help it expand its facilities for substance abuse treatment.

**Ashdod Anti-Drug Authority** The Foundation made a \$114,000 capital grant to the Ashdod Anti-Drug Authority in Israel for the construction of a new 7,000 sq. ft. methadone clinic, and a \$20,000 general operating grant to the Ashdod Methadone Clinic for an existing prevention and counseling center that will serve the children of heroin addicts. The

City of Ashdod is committing \$240,000 toward the \$380,000 construction project. Of the 11 methadone clinics in Israel, the Ashdod clinic has perhaps the most support from a municipality and will add the treatment of Buprenorphine (Suboxone). Near the methadone clinic is the City of Ashdod's Youth Counseling Center. It is a five-room, one-story building that serves 200 teenagers who are taking all kinds of drugs such as air-conditioner fluid, cannabis, and heroin and have been told by a judge: go to jail or go to this youth center. Some of the youth are the children of the addicts at the methadone clinic. The City of Ashdod is attempting to join prevention and treatment and bridge two generations. These grant awards are an incentive to help the city continue to prevent youth at risk from becoming addicts.



# Homelessness

**THE WEINBERG FOUNDATION SUPPORTS a number of organizations which provide a network of overnight emergency and transitional shelters for the homeless. This type of support is not a solution to the problem of homelessness, but it is an essential structure by which thousands of homeless individuals survive. Homelessness may also involve issues of addiction, unemployment, and mental illness. While these issues are being addressed in many other ways, it is necessary to provide shelter for these unfortunate individuals.**

## 2007 FUNDING HIGHLIGHTS

**Franciscan Center** The Foundation made a \$150,000 grant over three years (2005–07) to support the general operations of the Franciscan Center in Baltimore. The Franciscan Center helps homeless and other economically disadvantaged Baltimoreans with ten programs, including lunch, food pantry, elderly/disabled services, emergency services, HIV/AIDS services, men's clothing, and art therapy. The Culinary Arts Program, started in 2004, runs fifteen weeks and teaches the "ServSafe Certification," a requirement for food handling in the hospitality industry. The Program has solid employer partners, including Johns Hopkins Hospital, Aramark, Loyola College, and several area restaurants. The food pantry offers supplemental groceries to clients vouchered by the Department of Social Services, manages Social Security benefits for clients who have a history of evictions, utilities turn-offs, and/or credit abuse, and helps about 15,000 men each year by providing clothing and hygiene articles.

The Foundation made a \$50,000 capital grant to **Newborn Holistic Ministries** (Baltimore) to support the purchase and renovation of two properties that will become extended long-term housing for graduates of Martha's Place, a six-month transitional drug recovery program for women.

Other homelessness/housing grants were made to **Housing + Solutions** in New York (\$75,000); **Housing Unlimited** in Silver Spring, Maryland (\$50,000); the **Women's Housing Coalition in Baltimore** (\$50,000); **Chesapeake Habitat for Humanity** in Baltimore (\$125,000); and the **Institute for Human Services** in Honolulu, Hawaii (\$50,000).



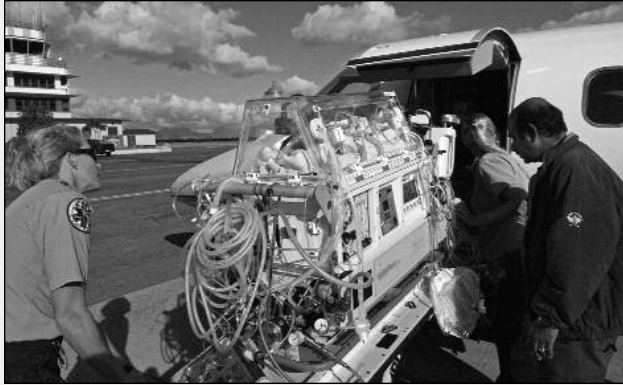






THE HARRY AND JEANETTE WEINBERG FOUNDATION

*Hawaii*







CLOCKWISE FROM TOP LEFT:

**Kapiolani Medical Center for Women and Children**, the only designated pediatric center in Hawaii, provides comprehensive care to children with complex medical conditions, from developmental and behavioral difficulties to neurological and genetic disorders.

**Kuakini Health System** Geriatric Care Services provides long term care and therapeutic recreational day care activities for older adults.

**St. Francis Hospice** eases the physical discomfort of terminally ill patients and provides families with respite care and bereavement support.

**Waianae Coast Comprehensive Health Center** fulfills its mission as a community owned and operated nonprofit medical facility serving an expanding Waianae Coast community of 50,000 residents.

**The Salvation Army** Adult Day Health Services facility provides an option to institutional placement for the elderly through its day care programs and activities.

THIS PAGE:

**Special Olympics Hawaii** provides year-round sports training and athletic competition in a variety of Olympic-type sports for children and adults with intellectual disabilities, giving them continuing opportunities to develop physical fitness, demonstrate courage, experience joy, and participate in sharing of gifts, skills, and friendship with their families, other Special Olympic athletes, and the community.



THE HARRY AND JEANETTE WEINBERG FOUNDATION

# *Selected Authorized Grants*





**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>GENERAL COMMUNITY SUPPORT</b> <b>\$27,146,000</b> <b>25 grants</b>		
<b>The American Jewish Joint Distribution Committee, Inc.</b> New York, NY	<i>to support the Jewish Community Center (JCC) in India</i>	<b>\$170,000</b>
	<i>to support the unmet budget for Jewish Renewal programs throughout the Former Soviet Union for 2007 and 2008</i>	<b>\$1,250,000</b>
	<i>to subsidize scholarships for disadvantaged students in Turkey</i>	<b>\$1,000,000</b>
	<i>to subsidize operating funds of the small and intermediate JCCs in the Former Soviet Union (two-year grant)</i>	<b>\$4,800,000</b>
	<i>to help the Argentine Jewish community in rebuilding their lives after the economic collapse</i>	<b>\$5,311,000</b>
<b>Associated Catholic Charities, Inc.</b> Baltimore, MD	<i>to support services for the disadvantaged</i>	<b>\$300,000</b>
<b>THE ASSOCIATED: Jewish Community Federation of Baltimore</b> Baltimore, MD	<i>to support the 2006 campaign that provides services for the financially disadvantaged in Baltimore through a number of social service agencies</i>	<b>\$3,000,000</b>
<b>Baltimore Community Foundation, Inc.</b> Baltimore, MD	<i>to support small, resident-led projects that stimulate an increase in neighbors' involvement in their communities</i>	<b>\$450,000</b>
	<i>to provide operating funds to make crucial infrastructure improvements within the organization</i>	<b>\$600,000</b>
<b>Baltimore Jewish Council, Inc.</b> Baltimore, MD	<i>to support the annual Non-Jewish Influentials Mission to Israel, giving a rare opportunity for local leaders to witness how the Israeli people have overcome adversity, organized themselves, and thrived with dignity</i>	<b>\$75,000</b>
<b>Habitat for Humanity, Inc.</b> Arnold, MD	<i>to support the sponsorship of 10 Habitat houses in Brooklyn/ Curtis Bay sections of Baltimore City</i>	<b>\$500,000</b>
<b>Healthy Neighborhoods, Inc.</b> Baltimore, MD	<i>to enhance the quality of life of those poor people in 10 targeted Baltimore City neighborhoods with special programs and projects</i>	<b>\$400,000</b>
	<i>to support poor persons who want to live, or are living, in targeted Baltimore City neighborhoods, and to increase the value of their homes (their most valuable asset) by making loan funds available to purchase and/or rehabilitate those homes</i>	<b>\$600,000</b>
<b>Jewish Federation of Greater Seattle</b> Seattle, WA	<i>to assist in the rebuilding/renovation of their offices due to a hate crime shooting committed against the Federation</i>	<b>\$200,000</b>
<b>Jewish Federation of Northeastern Pennsylvania, Inc.</b> Scranton, PA	<i>to support the Federation/UJA Campaign 2006 providing services and programs for financially disadvantaged individuals in Northeastern Pennsylvania</i>	<b>\$60,000</b>
<b>Jews for Judaism</b> Los Angeles, CA	<i>to support no-cost or low-cost Jewish education and counter-cult, counter-missionary counseling to vulnerable Jews</i>	<b>\$125,000</b>

**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>Maryland Volunteer Lawyers Service, Inc.</b> Baltimore, MD	<i>to continue to support for the Baltimore CASH Campaign, which offers free tax preparation services to ensure that eligible low-income and working poor residents of the Baltimore metropolitan area take advantage of Earned Income Tax Credit</i>	<b>\$80,000</b>
<b>Matan</b> Tel Aviv, Israel	<i>to continue to support Matan's efforts to develop Israeli charitable giving and volunteer programs which are aimed predominantly at helping poor Israelis</i>	<b>\$220,000</b>
<b>New York Legal Assistance Group, Inc.</b> New York, NY	<i>to support the cost of two, full-time Home Care Specialist Attorneys to serve 60–70 poor seniors</i>	<b>\$375,000</b>
<b>Sandtown Habitat for Humanity, Inc.</b> Baltimore, MD	<i>to continue support for completing 25 houses in Sandtown for 2006</i>	<b>\$100,000</b>
<b>United Jewish Communities, Inc.</b> New York, NY	<i>to support programs and services for Ethiopians within Ethiopia and Israel</i>	<b>\$1,800,000</b>
	<i>to support humanitarian and social services to victims of the air strikes on Israeli cities</i>	<b>\$5,000,000</b>
<b>United Neighborhood Centers of Lackawanna County, Inc.</b> Scranton, PA	<i>to support the construction of a new community services building</i>	<b>\$255,000</b>
<b>United Way of Lackawanna County</b> Scranton, PA	<i>to continue support for programs and services for the disadvantaged individuals and families throughout Lackawanna County</i>	<b>\$250,000</b>
<b>Westminster Community of Shalom</b> Westminster, MD	<i>to assist in building a community center in a very distressed neighborhood in Carroll County</i>	<b>\$100,000</b>
<b>OLDER ADULTS</b> <b>\$18,388,969</b> <b>41 grants</b>		
<b>The American Jewish Joint Distribution Committee, Inc.</b> New York, NY	<i>to support the Bayiti Old Age Home in India to ensure Jewish continuity and services for Jewish older adults</i>	<b>\$110,000</b>
<b>Amigour Asset Management, Ltd.</b> Tel Aviv, Israel	<i>to support the expansion of a sheltered housing building for older adults in central Holon, to include 70 living units</i>	<b>\$1,183,000</b>
<b>B'nai B'rith Canada-Quebec Region</b> Montreal, Quebec	<i>to provide affordable housing for the needy older adults in the Quebec region</i>	<b>\$350,000</b>
<b>CHAI: Comprehensive Housing Assistance, Inc.</b> Baltimore, MD	<i>to support the Senior Home Repair Program's goal to increase the number of seniors assisted and the amount of assistance provided by 10% per year</i>	<b>\$330,000</b>
	<i>to support construction of a HUD 202 Project (Weinberg Village III) in Owings Mills which will provide 100 units of affordable housing for low-income older adults</i>	<b>\$2,500,000</b>
	<i>to support construction of an 86 unit apartment building (Weinberg Village IV) for older adults</i>	<b>\$1,500,000</b>
<b>Congregation of the Sisters, Servants of the Immaculate Heart of Mary</b> Scranton, PA	<i>to support the construction of a medical clinic, a chapel and a retirement residence for 120 elderly sisters in Scranton</i>	<b>\$1,000,000</b>

**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>Crown Center</b> St. Louis, MO	<i>to support an elevator renovation and modernization project for an independent living apartment building for older adults</i>	<b>\$150,000</b>
<b>CSI Support &amp; Development Services</b> Warren, MI	<i>to support the second phase of a project which includes 76 units for low-income seniors in Baltimore County, Maryland</i>	<b>\$500,000</b>
<b>The Educational Alliance</b> New York, NY	<i>to assist in adding new dimensions to the older adult services division on the lower east side of Manhattan</i>	<b>\$260,000</b>
<b>Edward A. Myerberg Senior Center, Inc.</b> Baltimore, MD	<i>to support the costs of a full-time staff person who will help participants register for programs</i>	<b>\$56,000</b>
	<i>to support the Senior Sunday Program that provides a meal, service programs, and socialization to seniors</i>	<b>\$60,000</b>
<b>ESHEL, The Association for the Planning and Development of Services for the Aged in Israel</b> Israel	<i>to support employment programs for needy older adults</i>	<b>\$50,000</b>
	<i>to support the renovation of B'nai Dan, a 1,714 square meter rehabilitation day care center for the aged</i>	<b>\$60,000</b>
	<i>to support the renovation and expansion of the Kiryat Gat day care center for the older adult immigrant population</i>	<b>\$60,000</b>
	<i>to support mentoring initiatives for older adults</i>	<b>\$75,000</b>
	<i>to support the Stay Well programs in three locations and a pilot health promotion program targeted specifically to help the aging female population of Jerusalem</i>	<b>\$140,000</b>
	<i>to support the Kiryat Bialyk physical fitness and employment center</i>	<b>\$100,000</b>
	<i>to support the expansion and renovation of Mevasseret Zion day care center for older adults</i>	<b>\$100,000</b>
	<i>to support the integration of volunteers in 20 Supportive Communities and a second grant to expand the Supportive Communities program to an additional 20 communities</i>	<b>\$650,000</b>
	<i>to support the renovation of Beit Dina home for the aged in Neve Shaanan, Haifa</i>	<b>\$200,000</b>
<b>Family &amp; Children's Services of Central Maryland, Inc.</b> Baltimore, MD	<i>to support the expansion of the "Beseva Tova" program to 7 additional cities in Israel. The Beseva Tova program provides direct, immediate and targeted assistance to older adults living in poverty, including dental care, nutrition programs, minor household improvements, and subsidies to purchase medications, eyeglasses, and hearing aids</i>	<b>\$575,000</b>
	<i>to support a program which provides personal care, laundry, meal preparation, and housekeeping services to low-income, home bound older adults/disabled individuals and support for family caregivers</i>	<b>\$300,000</b>
<b>Jewish Community Center of Greater Baltimore</b> Owings Mills, MD	<i>to promote wellness and create community for Weinberg Village residents by providing a wide range of free or low-cost programs and activities</i>	<b>\$150,000</b>
<b>Jewish Family and Children's Service of Minneapolis</b> Minnetonka, MN	<i>to support a new L'Chaim Senior Services Program that provides resources for independent living for frail, older adults</i>	<b>\$300,000</b>
<b>Jewish Family Service of Central New Jersey</b> Elizabeth, NJ	<i>to support the expansion project of the headquarters facility, to maintain and expand the programs for older adults</i>	<b>\$250,000</b>

**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>Jewish Funders Network</b> New York, NY	<i>to support the Jewish Funders Network and The Weinberg Foundation joint initiative to encourage donors to start or increase their donations for financially disadvantaged Jewish older adults in the U.S. and overseas</i>	<b>\$154,000</b>
<b>Lenox Hill Neighborhood House, Inc.</b> New York, NY	<i>to support the Family Caregivers Support Center</i>	<b>\$75,000</b>
<b>Life Enrichment Center of Cleveland County, Inc.</b> Shelby, NC	<i>to support a three-year scholarship fund to the adult day care center in Kings Mountain</i>	<b>\$210,000</b>
<b>Melabev, Community Clubs for Eldercare</b> Jerusalem, Israel	<i>to assist in the purchase and renovation of a building for the expansion of an English-speaking memory club in Jerusalem for individuals with Alzheimer's-like symptoms</i>	<b>\$280,000</b>
<b>New Mexico-American Housing Foundation, Inc.</b> Fairfax, VA	<i>to support a capital grant for improvements to affordable HUD housing for very low-income older adults in Albuquerque</i>	<b>\$600,000</b>
<b>St. Ann Center for Intergenerational Care, Inc.</b> Milwaukee, WI	<i>to support the construction of an 11,000 square foot addition for overnight respite care for older adults</i>	<b>\$450,000</b>
<b>UJFT Community Campus, LLC</b> Virginia Beach, VA	<i>to support the construction of the Jewish Family Services Building on the new campus</i>	<b>\$740,000</b>
<b>United Hebrew Geriatric Center</b> New Rochelle, NY	<i>to construct a new state-of-the-art residential nursing, rehabilitation, and treatment facility for area seniors to replace the existing old facility</i>	<b>\$1,500,000</b>
<b>United Jewish Communities, Inc.</b> New York, NY	<i>to support Operation Promise, specifically targeted for services for disadvantaged older adults in the Former Soviet Union</i>	<b>\$1,200,000</b>
<b>Victory Housing, Inc.</b> Bethesda, MD	<i>to support the construction of a senior housing apartment community under construction in Forestville, Maryland</i>	<b>\$122,500</b>
	<i>to support a capital grant for senior housing in Washington, D.C.</i>	<b>\$150,000</b>
<b>Visiting Nurse Association Hospice of Monroe County</b> East Stroudsburg, PA	<i>to support construction of the "Hospice House" in East Stroudsburg, PA</i>	<b>\$75,000</b>
<b>Volunteers of America—Texas</b> Fort Worth, TX	<i>to assist in funding the construction of older adult housing projects in San Antonio, Texas</i>	<b>\$423,469</b>
<b>Yad Sarah Organization</b> Jerusalem, Israel	<i>to support the expansion and renovation of the headquarters building to accommodate growth in their programs and services</i>	<b>\$800,000</b>
<b>Young Men and Women's Hebrew Association and Irene Kaufmann Centers</b> Pittsburgh, PA	<i>to support operating costs and scholarship assistance for older adults related to the AgeWell Pittsburgh initiative</i>	<b>\$600,000</b>



**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>DISABILITIES</b> <b>\$5,069,706</b> <b>15 grants</b>		
<b>American Friends of Beit Issie Shapiro, Inc.</b> New York, NY	<i>to support the expansion and renovation of the therapeutic daycare and education center for children and adults with special needs and their families</i>	<b>\$764,706</b>
<b>Beth David Institute—Center for Deaf-Blind Persons</b> Tel Aviv, Israel	<i>to support the Learning Center</i>	<b>\$90,000</b>
<b>Bizchut, The Israel Human Rights Center for People with Disabilities</b> Jerusalem, Israel	<i>to support outreach to poor and disadvantaged individuals with disabilities</i>	<b>\$150,000</b>
<b>Dyslexia Tutoring Program, Inc.</b> Baltimore, MD	<i>to support the operating budget over a three-year period</i>	<b>\$180,000</b>
<b>Good Shepherd Center</b> Baltimore, MD	<i>to support the capital improvement project for a 36-year-old psychiatric treatment center for girls with severe emotional disabilities</i>	<b>\$500,000</b>
<b>Jewish Free Loan Association</b> Los Angeles, CA	<i>to offer interest-free loans to help parents provide the necessary services to their children with Autism, Asperger's Syndrome, Pervasive Developmental Disorders, ADD and other special needs</i>	<b>\$50,000</b>
<b>Kent Center, Inc.</b> Chestertown, MD	<i>to help build a new facility to serve developmentally disabled clients</i>	<b>\$500,000</b>
<b>Keren Or, Inc.</b> Israel	<i>to support the construction of a new state-of-the-art Hydrotherapy Center and additional classrooms to be used to care for and rehabilitate blind children and young adults with physical and/or cognitive impairments</i>	<b>\$450,000</b>
<b>Kesher</b> Jerusalem, Israel	<i>to support information and counseling services for families of children with special needs</i>	<b>\$120,000</b>
<b>National Alliance for the Mentally Ill of New York City</b> New York, NY	<i>to assist the mentally ill and their families with useful education, practical support and advocacy through numerous programs</i>	<b>\$90,000</b>
<b>P'Tach of Baltimore, Inc.</b> Randallstown, MD	<i>to support the general operating costs of an agency that provides educational support for Jewish children with learning disabilities</i>	<b>\$150,000</b>
<b>Paws With A Cause</b> Wayland, MI	<i>to support the training &amp; placement of Service/Guide Dogs for people who have multiple disabilities and blindness</i>	<b>\$200,000</b>
<b>Prologue, Inc.</b> Pikesville, MD	<i>to support the construction of a 23,000 square foot community mental health center</i>	<b>\$600,000</b>
<b>Ramapo for Children, Inc.</b> Rhinebeck, NY	<i>to provide outdoor recreation for special needs and high-risk children from early childhood through adolescence</i>	<b>\$180,000</b>
<b>Rashi Foundation</b> Israel	<i>to support the construction of the Adanim Therapeutic Youth Village for teenagers with mental illnesses</i>	<b>\$1,045,000</b>



**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>HEALTH</b> <b>\$1,507,000</b> <b>6 grants</b>		
<b>Dor Yeshorim, Inc.</b> New York, NY	<i>to support the expansion of the premarital screening program for recessive genetic diseases in modern Orthodox communities</i>	<b>\$150,000</b>
<b>The Health and Community Service Center</b> Jerusalem, Israel	<i>to support a free dental treatment program for impoverished children ages 7 to 9 at this community health center in Jerusalem</i>	<b>\$107,000</b>
<b>The Leukemia &amp; Lymphoma Society</b> White Plains, NY	<i>to support the National Patient Financial Aid Program that provides financial assistance to cover a portion of treatment costs</i>	<b>\$750,000</b>
<b>Light, Health, and Wellness Comprehensive Services, Inc.</b> Baltimore, MD	<i>to support a daycare center for children 0 to 5 years old infected and affected by HIV/AIDS and for outreach to the parents and siblings</i>	<b>\$200,000</b>
<b>Netzer Foundation</b> Haifa, Israel	<i>to expand the number of hours of center-based and home-based treatments for children with autism in the north of Israel</i>	<b>\$150,000</b>
<b>University of Maryland Medical System Foundation, Inc.</b> Baltimore, MD	<i>to support the operating expenses of the Children's Breathmobile that provides an integrated health care delivery system for children with asthma</i>	<b>\$150,000</b>
<b>HUNGER</b> <b>\$5,405,000</b> <b>9 grants</b>		
<b>America's Second Harvest</b> Chicago, IL	<i>to continue to support six core program areas to provide food for Americans at risk of hunger</i>	<b>\$750,000</b>
<b>The Global FoodBanking Network</b> Chicago, IL	<i>to assist in bringing together national networks to form new networks where the direct service infrastructure is non-existent or meager, and also to deliver economies of scale to food banking organizations across multiple countries</i>	<b>\$1,500,000</b>
<b>Greater Pittsburgh Community Food Bank</b> Duquesne, PA	<i>to support the Capacity Building Initiative and the Farm Stand Project, providing low-income individuals with better access to fresh produce</i>	<b>\$300,000</b>
<b>Hazon Yeshaya Institutions Jerusalem</b> Jerusalem, Israel	<i>to support the Grantee's food assistance program, free dental clinic, child day care program, and vocational assistance program</i>	<b>\$200,000</b>
	<i>to support Hazon Yeshaya's construction of a new building in Jerusalem to replace the 14 scattered rented spaces currently being used, and to house other programs</i>	<b>\$855,000</b>
<b>Moveable Feast</b> Baltimore, MD	<i>to support the purchase and renovation of a building that will be a permanent home to Moveable Feast as well as provide other benefits to the surrounding community (paid to the Historic East Baltimore Community Action Coalition)</i>	<b>\$1,250,000</b>
	<i>to support the operational costs of various programs and services including the provision of meals and food delivery to chronically/terminally ill individuals</i>	<b>\$150,000</b>
<b>Paul's Place, Inc.</b> Baltimore, MD	<i>to support the renovation and expansion of the multi-faceted outreach center located in Pigtown that serves both residents in the community and homeless individuals</i>	<b>\$325,000</b>

**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>Table to Table</b> Ra'anana, Israel	<i>to support the general operations of Table toTable, a food assistance organization in Israel</i>	<b>\$75,000</b>
<b>WORKFORCE DEVELOPMENT</b> <b>\$4,730,000</b> <b>11 grants</b>		
<b>Asian American Civic Association, Inc.</b> Boston, MA	<i>to create a facility with sufficient capacity for AACA to meet the present and future education, employment and social service needs of Boston's growing Asian and other immigrant communities</i>	<b>\$100,000</b>
<b>Boston Employment Service, Inc.</b> Dorchester, MA	<i>to support the STRIVE job-readiness program for poor and needy adults in inner-city Boston</i>	<b>\$75,000</b>
<b>Jewish Vocational Service, Inc.</b> Boston, MA	<i>to support the general operations of the Center for Careers and Lifelong Learning that provides the services and supports to ensure that families attain economic and social stability</i>	<b>\$450,000</b>
<b>Koret Israel Economic Development Funds, Inc.</b> Tel Aviv, Israel	<i>to support the Koret Israel Economic Development Fund Israel Microenterprise Initiative, which supports efforts by financially disadvantaged individuals to start and expand new businesses</i>	<b>\$1,600,000</b>
<b>Project Enterprise</b> New York, NY	<i>to support these projects: Expansion and Capitalization of a Revolving Loan and Expansion; and Expansion of Access to Markets</i>	<b>\$300,000</b>
<b>Seedco</b> New York, NY	<i>to assist in the launching of EarnBenefits Baltimore, a direct services network of community-based organizations that provides eligibility screening and application assistance for a range of public and private work supports</i>	<b>\$300,000</b>
<b>Strive DC, Inc.</b> Washington, DC	<i>to support the operating costs of the STRIVE DC programs</i>	<b>\$120,000</b>
<b>The CARA Program</b> Chicago, IL	<i>to support homeless and impoverished men and women in permanent jobs with benefits, with average hourly rates now surpassing the federal minimum wage by almost \$5 per hour</i>	<b>\$750,000</b>
<b>The Caroline Friess Center, Inc.</b> Baltimore, MD	<i>to support the renovation project for Caroline Center Upholstery workforce program</i>	<b>\$60,000</b>
<b>Union of Orthodox Jewish Congregations of America</b> New York, NY	<i>to support the expansion of the ParnossahWorks Program that matches employment opportunities to qualified applicants within the Jewish community</i>	<b>\$75,000</b>
<b>Year Up, Inc.</b> Boston, MA	<i>to support the general operations for the Providence, New York City and Washington, DC offices, which provide young adults with the opportunity not only to find work and gain education, but also to mature into a career</i>	<b>\$900,000</b>



**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

**EDUCATION, CHILDREN, YOUTH & FAMILIES**

**\$6,533,000**

**21 grants**

<b>American Miklat Committee, Inc.</b> New York, NY	<i>to support expansion of a legal department for abused women and children and helping them out of abusive marriages and destructive family life</i>	<b>\$80,000</b>
<b>The American Jewish Joint Distribution Committee, Inc.</b> New York, NY	<i>to continue to support emergency aid, early childhood services and community projects for Jewish children and families in the Former Soviet Union</i>	<b>\$1,000,000</b>
<b>Arab-Jewish Community Center</b> Jaffa, Israel	<i>to support the full implementation of a Day-Care Center for at-risk Arab and Jewish children</i>	<b>\$50,000</b>
<b>The Association of Baltimore Area Grantmakers, Inc.</b> Baltimore, MD	<i>to collaborate with other area foundations in hiring an individual who will assist Baltimore charter schools develop a network of school teachers, strengthen volunteer school boards, and improve facility management and finance plans</i>	<b>\$70,000</b>
<b>Baltimore Child Abuse Center, Inc.</b> Baltimore, MD	<i>to support the purchase and renovation of a building to house programs and services for Baltimore's sexually abused children and their families</i>	<b>\$600,000</b>
<b>The B. E. L. L. Foundation, Inc.</b> Dorchester, MA	<i>to enhance the academic and social achievements of economically disadvantaged Baltimore City public school students through the BELL After-School Program and the Bell Summer Program</i>	<b>\$445,000</b>
<b>Beit Elazraki Children's Home</b> Netanya, Israel	<i>to support the complete renovation and expansion of the Home's kitchen, including the purchase of new equipment, in order to provide proper working conditions and to ensure safe and hygienic conditions</i>	<b>\$133,000</b>
<b>Boys and Girls Club of Cecil County, Inc.</b> North East, MD	<i>to support various educational programs that provide disadvantaged and at-risk youth with the same advantages as other youth</i>	<b>\$100,000</b>
<b>Boys and Girls Clubs of Harford County</b> Aberdeen, MD	<i>to support the program, "Reconnecting Disadvantaged Children and Youth to Their Communities"</i>	<b>\$300,000</b>
<b>Center for Jewish Education</b> Baltimore, MD	<i>to support scholarships for students at Jewish Day schools over the next five years</i>	<b>\$11,000,000</b>
<b>Children's Scholarship Fund of Baltimore, Inc.</b> Baltimore, MD	<i>to support a non-denominational program that gives lower-income families tuition assistance for their children to attend private, independent or parochial elementary or middle schools of their choice</i>	<b>\$330,000</b>
<b>Counseling Center for Women</b> Ramat Gan, Israel	<i>to support therapy provided to women through subsidies and a sliding scale fee based on income and expenses</i>	<b>\$90,000</b>
<b>The Heart of America Foundation</b> Washington, DC	<i>to support distribution of books in Maryland schools</i>	<b>\$80,000</b>
<b>Higher Achievement Program</b> Washington, DC	<i>to support a capital investment to house this after school program's regional headquarters</i>	<b>\$200,000</b>
<b>Jewish Child Care Association of New York</b> New York, NY	<i>to support the Family Day Care Program, which provides in-home day care services to low-income Bukharian-Jewish emigre families</i>	<b>\$150,000</b>

**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>Jewish Community Center of Greater Baltimore</b> Owings Mills, MD	<i>to assist in the expansion of the special needs program at Camp Milldale</i>	<b>\$225,000</b>
<b>National Foundation for Teaching Entrepreneurship to Handicapped and Disadvantaged Youths, Inc.</b> Baltimore, MD	<i>to support expansion of a youth entrepreneurship program</i>	<b>\$600,000</b>
<b>New Leaders for New Schools</b> Baltimore, MD	<i>to assist in promoting high academic achievement for every child by attracting, training and placing outstanding principals in Baltimore and Washington, DC city schools</i>	<b>\$540,000</b>
<b>Parks and People: The Foundation for Baltimore Recreation and Parks</b> Baltimore, MD	<i>to continue to support SuperKids Camp, a six week reading enrichment program designed to help elementary school-aged students in the Baltimore City Public School System improve or maintain their reading skills during the summer</i>	<b>\$290,000</b>
<b>Perry School Community Services Center, Inc.</b> Washington, DC	<i>to support family and youth programs for low-income families and individuals in the Washington, DC area</i>	<b>\$100,000</b>
<b>Sisters Academy of Baltimore</b> Baltimore, MD	<i>to support the purchase of the school maintenance and refurbishing of the school, gym, and play facilities</i>	<b>\$150,000</b>
<b>HOMELESS &amp; ADDICTIONS</b> <b>\$425,000</b> <b>5 grants</b>		
<b>Housing + Solutions, Inc.</b> New York, NY	<i>to support the Services Plus program that provides affordable housing for women with a history in the criminal justice system and their families to live in Sunflower House</i>	<b>\$75,000</b>
<b>Housing Unlimited, Inc.</b> Silver Spring, MD	<i>to support a challenge grant to expand the award-winning Tenant Empowerment Program that provides permanent, affordable housing to low-income adults with mental illness</i>	<b>\$50,000</b>
<b>Jewish Recovery/Tova House</b> Baltimore, MD	<i>to support the Tova House, a women's addiction recovery center</i>	<b>\$100,000</b>
<b>Newborn Holistic Ministries, Inc.</b> Baltimore, MD	<i>to support the purchase and renovation of two properties that provide extended long-term housing for graduates of Martha's Place, a six-month transitional drug recovery program for women</i>	<b>\$50,000</b>
<b>The Women's Housing Coalition, Inc.</b> Baltimore, MD	<i>to support the general operating fund as well as to provide targeted client assistance services to women living in transitional housing</i>	<b>\$150,000</b>
<b>HAWAII GRANTS</b> <b>\$5,515,000</b> <b>19 grants</b>		
<b>Alcoholic Rehabilitation Service</b> Kaneohe, HI	<i>to provide capital funds for office, rooms &amp; treatment facility for counseling, clinical supervision and group programs serving low-income individuals, families, and communities touched by alcoholism, chemical dependency, and related challenges</i>	<b>\$480,000</b>
<b>Aloha Council, Boy Scouts of America</b> Honolulu, HI	<i>to provide funds for scouting programs serving more than 3,000 poor and needy youth in Hawaii</i>	<b>\$150,000</b>

**LIST OF SELECTED AUTHORIZED GRANTS \$50,000 AND ABOVE** March 1, 2006–February 28, 2007 (Fiscal Year 2007)

<b>Aloha House</b> Kahului, HI	<i>to provide capital funds for substance abuse treatment and intervention facility expansion on Maui</i>	<b>\$287,000</b>
<b>Aloha United Way</b> Honolulu, HI	<i>to support elderly services for the poor and needy and homeless prevention programs</i>	<b>\$200,000</b>
<b>American Red Cross, Hawaii Chapter</b> Honolulu, HI	<i>to provide funds for disaster relief services due to the flooding on Kauai and Oahu</i>	<b>\$50,000</b>
<b>Castle Medical Center</b> Kailua, HI	<i>to provide capital funds for a new 16,000 square foot expansion and renovation project to serve Waimanalo, Hauula, Laie, and Kahuku, four of the most needy communities in Hawaii</i>	<b>\$1,500,000</b>
<b>Child &amp; Family Service</b> Honolulu, HI	<i>to provide funds to serve frail, disabled, depressed or isolated poor and needy elderly</i>	<b>\$75,000</b>
<b>Easter Seals Hawaii</b> Honolulu, HI	<i>to support after school recreational programs for disabled individuals</i>	<b>\$150,000</b>
<b>Friends of Hawaii Charities</b> Honolulu, HI	<i>to provide matching funds to Friends of Hawaii Charities' grant program which focuses on funding specific operational programs to qualifying Hawaii not-for-profit organizations which will make a significant impact in addressing the needs of our community</i>	<b>\$500,000</b>
<b>Girl Scouts Council of Hawaii</b> Honolulu, HI	<i>to support after school scouting programs for girls whose family income is below the Federal poverty level</i>	<b>\$100,000</b>
<b>Institute for Human Services, Inc.</b> Honolulu, HI	<i>to provide funds for food, clothing and disposable goods for homeless shelter</i>	<b>\$50,000</b>
<b>Iolani School</b> Honolulu, HI	<i>to support scholarships &amp; financial assistance for poor and needy students in the Harry and Jeanette Weinberg Scholars program</i>	<b>\$100,000</b>
<b>Kuakini Foundation</b> Honolulu, HI	<i>to provide capital funds for an emergency services facility serving the Kalihi Palama, Liliha, and downtown areas in Honolulu</i>	<b>\$1,000,000</b>
<b>March of Dimes, Chapter of the Pacific</b> Honolulu, HI	<i>to support programs that improve the health of babies of poor and needy women and their families by preventing birth defects, premature births and infant mortality</i>	<b>\$100,000</b>
<b>The Maui Farm</b> Makawao, HI	<i>to support independent living programs for troubled youth in Maui</i>	<b>\$50,000</b>
<b>Maui Food Bank</b> Wailuku, HI	<i>to provide capital funds for acquisition of a 9,500 square foot facility for an office, warehouse, and distribution center for Maui Food Bank</i>	<b>\$388,000</b>
<b>Rehabilitation Hospital of the Pacific Foundation</b> Honolulu, HI	<i>to provide funds for acute medical rehabilitation services for poor and needy individuals with physical and/or cognitive disabilities</i>	<b>\$75,000</b>
<b>United Cerebral Palsy Association of Hawaii</b> Honolulu, HI	<i>to provide funds for recreational programs serving disabled poor and needy individuals</i>	<b>\$100,000</b>
<b>Variety School of Hawaii</b> Honolulu, HI	<i>to assist in the education of children with learning disabilities, attention deficit disorders and/or autism</i>	<b>\$155,000</b>







## *Treasurer's Message*

At February 28, 2007, the conclusion of The Harry and Jeanette Weinberg Foundation's most recent fiscal year, the fair market value of the Foundation's assets was \$2.3 billion dollars. A summary schedule of financial position of the Foundation at that date appears on page 65. The regional certified public accounting firm of Gorfine, Schiller & Gardyn, P.A., has completed its audit of the financial records of the Foundation.

The fair market value of the assets at February 28, 2007 increased 5.8% over the previous year end. This increase reflects the strength of both the real estate and financial markets. During the year, the Foundation made charitable distributions totaling \$81,834,775 and incurred expenses directly related to those charitable payments of \$1,714,246. These total charitable disbursements plus excess disbursements carried forward from the previous year total approximately five percent of the average fair market value of the assets as required of private foundations by United States Tax Law.

The Board of Trustees is responsible for supervision of the Foundation's investments. In the securities area, the investments include both broad-based index funds and direct investments in selected market segments. The investment consulting firm of Ennis Knupp + Associates continues to advise The Board in setting investment policy, establishing asset allocation goals, selecting investment managers and reviewing the performance of those selected managers. On a regular basis, The Board meets with consultants from Ennis Knupp + Associates to review investment results for the portfolio and for each manager, and, if appropriate, to adopt changes. The Board also meets with representatives of investment managers to better understand their investment policies and procedures and to discuss performance. During this most recent fiscal year, the Foundation reduced the allocation to fixed income securities and increased its allocation to two additional classes of investments. As a result, the Foundation has made two investments with opportunistic managers and six direct or "fund of funds" private equity investments.

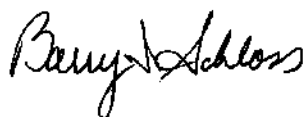
The Foundation has substantial real property holdings in Hawaii as well as individual properties in other states. These properties are owned by the Foundation directly or through affiliated subsidiary entities and are leased to commercial and retail tenants. Vacant land in various stages of development for future use represents a small portion of the Foundation's portfolio of real property. In response to the volatile real estate market that existed in 2005 and 2006, the Foundation sold a number of properties held in Maryland. The proceeds from the sale of those properties have been invested in short-term index funds. These investments can be utilized for

purchases of appropriate investment properties. Several opportunities for real property investments are currently being investigated.

Also during the most recent fiscal year, the Foundation reorganized the ownership of its subsidiary entities. The Board believes that these changes will improve efficiency in operations and enhance the timeliness of reporting.

In the fiscal year ended February 28, 2007, the Foundation continued to maintain a very low ratio of costs to grants paid, thereby ensuring that the maximum level of resources remains available for charitable activities. The total expenses for charitable purposes (not including the Weinberg Fellows Program, which is a direct charitable activity) were just 2.1% of grants paid.

A strong commitment to the charitable goals of Harry and Jeanette Weinberg is the key element in all actions of the Board of Trustees of The Harry and Jeanette Weinberg Foundation.

A handwritten signature in black ink, reading "Barry I. Schloss". The signature is written in a cursive, flowing style.

Barry I. Schloss  
Treasurer

**SUMMARY OF FINANCIAL POSITION AT CURRENT VALUE**

AS OF FEBRUARY 28, 2007

(AMOUNTS IN THOUSANDS)

	2007
<b>Assets</b>	
Cash and temporary investments	\$ 91,641
Invested cash	116,558
Accrued income	47,802
Prepaid expenses	1,526
Other amounts receivable	44
Marketable securities at market value	1,274,356
Other investments at market value	1,175
Property and equipment net of depreciation	218
Title-holding subsidiaries at appraised value	492,867
Rental properties at appraised value	252,151
<b>Total Assets</b>	<b>\$ 2,278,338</b>
<b>Liabilities</b>	
Accounts payable	\$ 802
Taxes payable	6,528
Rents received in advance	14,183
Security deposits	795
Deferred income	507
<b>Total Liabilities</b>	<b>\$ 22,815</b>
<b>Net Unrestricted Assets</b>	<b>\$ 2,255,523</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 2,278,338</b>



## *Report of the Real Estate Department*

EVER SINCE ITS CREATION IN 1959 BY HARRY WEINBERG, The Harry and Jeanette Weinberg Foundation, Inc. has owned and managed an ever-increasing real estate portfolio. Today, the Foundation, directly and through various nonprofit subsidiaries, owns and manages a real estate portfolio appraised at approximately \$745 million, a substantial portion of the Foundation's overall asset value of \$2.3 billion. Most of that real estate is located in the State of Hawaii, and the remainder is on the mainland U.S., mostly in the Baltimore Metropolitan Area. The Hawaii real estate is managed day-to-day by the Foundation's Honolulu, Hawaii office, and the Mainland real estate is managed day-to-day by the Foundation's Owings Mills, Maryland, office.

Most of the Foundation's real estate portfolio is commercial and industrial in nature—retail and wholesale space leased to business tenants. Foundation staff have many years of experience managing real estate. The Foundation's general approach to its real estate is to preserve, enhance, and create value, as appropriate. In the fiscal year ending February 28, 2007, the Foundation and its subsidiaries earned net real estate-related income of \$48 million as a result of these real estate activities.

As stated in the Treasurer's Report, the Foundation has sold all of the Baltimore-area retail shopping centers, a shopping center in York, Pennsylvania, and a Baltimore-area residential apartment building. Proceeds from those sales are reinvested in short-term instruments with the intention to reinvest in other real estate opportunities when market conditions warrant.

The Foundation views its real estate as an important part of its overall asset base. The Board of Trustees will continue to invest in and manage real estate to diversify the Foundation's asset base, to enhance the Foundation's overall investment returns and, thus, to increase the funds available for grant-making.

Alvin Awaya, Vice President and Director of Hawaii Real Estate

Donn Weinberg, Vice President and Director of Mainland Real Estate





THE HARRY AND JEANETTE WEINBERG FOUNDATION

## Weinberg Fellows Program

**THE HARRY AND JEANETTE WEINBERG FELLOWS PROGRAM** is a leadership development program for executive directors of public charities in Maryland serving primarily disadvantaged residents of the Baltimore metropolitan area. Intended to help executive directors become more effective in leading their organizations, the program provides hands-on, practical, interactive sessions focused on key elements of nonprofit management; exploration of issues important to agency leaders; the chance to meet and form long-term relationships with peers; and opportunities to identify and connect to a rich network of other helpful resources. During the year, the Program convened several gatherings of the Weinberg Fellows to discuss various management and leadership issues.

In addition, the Foundation held the 2006 AIM for Excellence Conference at which the AIM for Excellence Award was announced. The purpose of the award is to encourage Weinberg Fellows to effectively use their program-related learning to make positive changes affecting those whom it is their mission to serve, and to recognize unique and effective collaborations among Weinberg Fellows organizations. The Foundation distributed the 2006 AIM for Excellence Award to Bill McLennan, Executive Director of Paul's Place, and Mike Mitchell, Executive Director of Habitat for Humanity, in recognition of the Ward Street Stabilization Project, which resulted from a collaboration between those two organizations. This collaboration between Weinberg Fellows agencies combines the vision and resources of Paul's Place in stabilizing the 1100 block of Ward Street in Baltimore City through targeted property acquisition, with the track-record, resources, and technical expertise of Chesapeake Habitat for Humanity in creating affordable housing for low-income homeowners.

The following seventeen executive directors in the Baltimore area were accepted into the 2007 Weinberg Fellows Program, and they are currently participating in a series of four overnight retreats:

Salliann Alborn  
*Community Health Integrated Partnership, Inc.*  
Carolyn Ames  
*Community Housing Associates, Inc.*  
Bonnie Bessor  
*Rebuilding Together Baltimore*  
Kate Farinholt  
*NAMI-Metropolitan Baltimore*  
Margaret Footner  
*Creative Alliance*  
Lena Franklin  
*Recovery in Community, Inc.*  
Khalilah Harris  
*The Baltimore Freedom Academy Foundation*  
Sheila Helgersen  
*United Ministries, Inc.*  
Virginia Knowlton  
*Maryland Disability Law Center*  
Debra Langseth  
*Spectrum Support, Inc.*  
Dale Meyer  
*People Encouraging People, Inc.*  
Alfreda Robinson-Dawkins  
*National Women's Prison Project, Inc.*  
Lesley Smith  
*Washington Village/Pigtown Neighborhood Planning Council*  
Joyce Smith  
*Operation ReachOut SouthWest*  
Shelly Terranova  
*Junior League of Baltimore*  
Steve Vassor  
*Hampden Family Center*  
Kathleen Weiss  
*BioTechnical Institute of Maryland, Inc.*

The Harry and Jeanette Weinberg Fellows Program in Baltimore is managed by The Schaefer Center for Public Policy at the University of Baltimore. For more information about the Program, please visit the Fellows website at [www.WeinbergFellows.org](http://www.WeinbergFellows.org).



THE HARRY AND JEANETTE WEINBERG FOUNDATION

# General Grantmaking Procedures

The Foundation's grant making policies reflect the wishes of Harry and Jeanette Weinberg, the legal requirements governing private philanthropy, and the inherent limitations on the Foundation's ability to respond favorably to many of the grant requests it receives each year.

## ELIGIBILITY

To be considered for funding, an organization must meet several requirements:

- Applicants must submit evidence of tax exemption under Section 501(c)(3) of the Internal Revenue Code
- Applicants must carry on their work principally to serve lower-income individuals in the communities in which they reside
- Applicants must be committed to assisting vulnerable and at-risk populations

*Note:* If you previously submitted a Letter of Inquiry to the Foundation and the request was declined, please do not submit a second Letter of Inquiry for the same project unless there are substantial changes that would make a new submission appropriate.

ALL GRANT INFORMATION IS AVAILABLE AT [www.hjweinbergfoundation.org](http://www.hjweinbergfoundation.org)

## PROGRAM INTERESTS

The Foundation provides support for programs and direct services (including general operating grants) and capital projects that assist financially disadvantaged individuals primarily located in Maryland, Hawaii, Northeast Pennsylvania, New York, Israel, and the FSU.

The Foundation does not provide funds for the following:

- Individuals
- Debt reduction
- Annual appeals and fundraising events (in most cases)
- Endowments (in most cases)
- Publications
- Arts and culture
- Colleges and universities
- Political action groups
- Academic or health research
- Scholarships for higher education
- Think tanks

## APPLICATION PROCESS

Any potential applicant must initially consider whether its proposal agrees not only with the basic eligibility criteria but also with the Foundation's program interests and grant making policies. If these initial requirements are met, then a letter of inquiry should be submitted to the Foundation. The Foundation has an ongoing review cycle; there are no deadlines for the submission of a Letter of Inquiry.

Foundation staff will promptly confirm the receipt of the letter of inquiry. Then, after that notification, within approximately 30 days, the Foundation will notify the applicant about whether a full grant proposal should be submitted, or, if not, the status of the grant request. If a grant proposal is requested, then the applicant will be asked to complete the applicable full grant application, a copy of which is on the Foundation website. Foundation staff will be pleased to answer any questions throughout the application process and provide whatever other assistance is appropriate.

The Foundation welcomes telephone inquiries throughout the year about funding, Letters of Inquiry, and, when invited, grant proposals. Inquiries and grant applications pertaining to programs in Hawaii should be made directly to The Weinberg Foundation's Hawaii office. All other inquiries and applications should be addressed to the Foundation's Baltimore office at 7 Park Center Court, Owings Mills, Maryland, 21117, USA.

**Submitting a Letter of Inquiry is the first step in the grant review process. After the Directors of the Weinberg Foundation review your letter, you will receive correspondence stating whether you will be invited to submit a full grant proposal.**

**Length:** No more than 3 pages (please do not include a cover letter or exceed the three page maximum)

**Format:** The Letter of Inquiry should be completed on official letterhead and should be typed in Times New Roman or Arial font, and the font should be 11 point or larger with at least 1" margins.

**Deadlines:** None (Letters of Inquiry are typically reviewed weekly)

**Include your contact information**

- Full Name
- Title
- Phone number
- Fax number
- Email address
- Mailing address
- Website of agency
- Full names, titles, and signatures of both the Executive Director (not the Development Director) and the Board Chairperson.

*Please note:* A Letter of Inquiry will not be accepted without both signatures.

**Address all Letters of Inquiry to:**

**Grants Intake Manager**

**The Harry & Jeanette Weinberg Foundation**

**7 Park Center Court**

**Owings Mills, MD 21117-4200**

The Weinberg Foundation provides grants for general operating support, specific programs, and capital projects (including building construction, renovation projects, and purchase of equipment). We need separate information and have somewhat different criteria for each. Please review the applicable letter of inquiry guidelines based upon the type of grant request:

Letter of Inquiry: **General Operating Support**

Letter of Inquiry: **Program Support**

Letter of Inquiry: **Capital Project**

Include:

1. Name of Organization
2. Location of Organization
3. Date Founded
4. Mission of Organization
5. Grant Purpose  
Two-Sentence Summary (please summarize in no more than two sentences the purpose of the grant request). For example: to support the annual operating budget of a nonprofit that provides employment training and placement for indigent men and women residing in the City of Baltimore.
6. Please specify which area of giving your grant request falls under:  
**General Community Support**  
**Meeting Basic Needs**
  - Older Adults
  - Disabilities
  - Health
  - Hunger**Building Self-Sufficiency**
  - Workforce Development
  - Education
  - Children, Youth, and Family Issues
  - Homelessness
  - Addictions
7. This grant request is for **general operating support**.
8. Budget information: please provide the following specific numbers:
  - What is your current organizational budget and what percentage of the budget would this grant represent?
  - Total funds already committed for the applicable fiscal year that will leverage a Weinberg grant award.
  - Specific dollar amount of your request (you may leave this blank, but we encourage you to propose a specific amount).
  - Discuss what grant proposals for the same period are under review elsewhere.
  - What is the Board's financial participation with your organization? Please include a summary of the total pledges provided by the Board members to this particular request.
9. Timeframe: please provide the duration period (*start and end dates, etc.*).
10. Eligibility Confirmation (one paragraph):
  - Confirmation of 501(c)(3) status and population served.

- Confirm that your organization provides direct services that mostly benefit people whose financial resources are below the median financial resources of the persons in the community or metropolitan area in question. *By way of illustration: If U.S. Census records show that the median annual income of a family of four in your relevant community or metropolitan area is \$60,000, and your organization overall provides direct services mostly to persons whose income is less than \$60,000 (i.e., "below the median" in that area), then your organization and/or the relevant program would qualify for funding consideration.*
- 11. Previous contact with the Weinberg Foundation (*one sentence*).
- 12. Previous funding from the Weinberg Foundation (*one sentence*).
- 13. Operating Support Description (*one paragraph*)  
In addition to the brief two sentence organizational description you have given, please, in greater detail, describe the organization:  
**Organizational Design**
  - Describe the proposed strategy for addressing the mission of your organization (purpose and measurable objectives).
  - How many people will participate in the organization's programs and services?
  - What are the anticipated outcomes? Also, briefly identify how the outcomes will be achieved and measured (methods).
  - Describe the demographic data on the people served and their involvement with your organization.
  - What are the benefits to the participants?
  - Who are the primary community partnerships and alliances for the organization?**Organizational Capacity**
  - Describe the demonstrated experience and the infrastructure of your organization.
  - Describe your plans and your capacity (current and anticipated) to implement and use self assessment, evaluation, and continuous improvement systems to provide data and information on the work of your organization.
  - Has your organization received any awards and honors, licenses and accreditation?
  - How does your organization differ from other organizations in your community that provide similar direct services?



Include:

1. Name of Organization
2. Location of Organization
3. Date Founded
4. Mission of Organization
5. Grant Purpose  
Two-Sentence Summary (please summarize in no more than two sentences the purpose of the grant request). For example: to support an employment training and placement program for ex-offenders and indigent men in Baltimore, Maryland.
6. Please specify which area of giving your grant request falls under:  
**General Community Support**  
**Meeting Basic Needs**
  - Older Adults
  - Disabilities
  - Health
  - Hunger**Building Self-Sufficiency**
  - Workforce Development
  - Education
  - Children, Youth, and Family Issues
  - Homelessness
  - Addictions
7. This grant request is for **general operating support**.
8. Budget information: please provide the following specific numbers:
  - Total cost of program or project
  - Other funds already committed to this project that will leverage a Weinberg grant award
  - Specific dollar amount of your request (you may leave this blank, but we encourage you to propose a specific amount)
  - What is your current organizational budget and what percentage of the budget would this grant represent?
  - What is your institutional commitment to the program or project? Please include the internal funds that are being contributed to the project to prove your commitment.
  - Discuss what grant proposals for the same or similar project are under review elsewhere.
  - What is the Board's participation with your organization? Please include a summary of the total pledges provided by the Board members to this particular request.
9. Timeframe: please provide the duration period (*start and end dates, etc.*).

10. Eligibility Confirmation (one paragraph):
  - Confirmation of 501(c)(3) status and population served.
  - Confirm that your organization provides direct services that mostly benefit people whose financial resources are below the median financial resources of the persons in the community or metropolitan area in question.  
*By way of illustration: If U.S. Census records show that the median annual income of a family of four in your relevant community or metropolitan area is \$60,000, and your organization overall provides direct services mostly to persons whose income is less than \$60,000 (i.e., "below the median" in that area), then your organization and/or the relevant program would qualify for funding consideration.*
11. Previous contact with the Weinberg Foundation (*one sentence*).
12. Previous funding from the Weinberg Foundation (*one sentence*).
13. Operating Support Description (*one paragraph*)  
In addition to the brief two sentence organizational description you have given, please, in greater detail, describe the organization:  
**Program Design**
  - Describe the proposed strategy for addressing the problem (purpose and measurable objectives).
  - How many people will participate in the program or project?
  - What are the anticipated outcomes? Also, briefly identify how the outcomes will be achieved and measured (methods).
  - Describe the demographic data on the people served.
  - What are the benefits to the participants?
  - Who are the primary community partnerships and alliances for the organization?**Organizational Capacity**
  - Describe the demonstrated experience and the infrastructure of your organization.
  - Describe your plans and your capacity to implement and use self assessment, evaluation, and continuous improvement systems.
  - Has your organization received any awards and honors, licenses and accreditation?
  - How does your organization differ from other organizations in your community that provide similar direct services?

## LETTER OF INQUIRY Capital Project

Before the Trustees consider a capital project request (including building construction, renovation projects, and purchase of equipment), an agency must have achieved the following requirements for a capital grant:

- The agency has raised at least fifty percent (50%) of the total capital campaign goal (signed pledges, other funding commitments, or cash in the bank).
- The agency has received value-engineered drawings or a signed contract with the builder, if applicable. The Foundation does not award supplemental grant funding to cover unexpected construction costs.

As soon as these goals have been accomplished, please submit a **Letter of Inquiry** for a Capital Project according to the following instructions.

Please note that according to the Foundation's charter, it cannot give more than thirty percent (30%) of the total cost of a capital project. Normally, the Foundation awards less than the thirty percent (30%) because it prefers to see substantial local, private support for any fundraising campaign. The Foundation prefers to provide support in the latter stages of a fundraising campaign, after construction costs are fixed and a substantial portion of the funding has been raised. Please understand that the Foundation's policy is not to jumpstart campaigns as an early funder.

The Foundation's grants are often cash-for-cash challenge grants to assist an organization in reaching the capital campaign goal.

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Include:

1. Name of Organization
2. Location of Organization
3. Date Founded
4. Mission of Organization
5. Grant Purpose

Two-Sentence Summary (please summarize in no more than two sentences the purpose of the grant request). *For example: to support the construction of an independent living housing project for indigent older adults; or to construct a new 15,000 sq. ft. residence for children with severe cognitive disabilities.*

6. Please specify which area of giving your grant request falls under:

**General Community Support**

**Meeting Basic Needs**

- Older Adults
- Disabilities
- Health
- Hunger

**Building Self-Sufficiency**

- Workforce Development
- Education
- Children, Youth, and Family Issues
- Homelessness
- Addictions

7. This grant request is for a **capital project**.

8. Budget information: please provide the following specific numbers:

- Total cost of project
- Other funds already committed to this project that will leverage a Weinberg grant award
- Specific dollar amount of your request (you may leave this blank, but we encourage you to propose a specific amount)
- What is your current organizational budget and what percentage of the budget would this grant represent?
- What is your institutional commitment to the program or project? Please include the internal funds that are being contributed to the project to prove your commitment.
- Discuss what grant proposals for the same or similar project are under review elsewhere.
- What is the Board's participation with your organization? Please include a summary of the total pledges provided by the Board members to this particular request.

9. Timeframe: please provide the timeline for the Capital Project (start of planning phase, start and end dates for construction, if applicable, etc.).

10. Eligibility Confirmation (*one paragraph*):

- Confirmation of 501(c)(3) status and population served.

- Confirm that your organization provides direct services that mostly benefit people whose financial resources are below the median financial resources of the persons in the community or metropolitan area in question. *By way of illustration: If U.S. Census records show that the median annual income of a family of four in your relevant community or metropolitan area is \$60,000, and your organization overall provides direct services mostly to persons whose income is less than \$60,000 (i.e., “below the median” in that area), then your organization and/or the relevant program would qualify for funding consideration.*
- 11. Previous contact with the Weinberg Foundation *(one sentence).*
- 12. Previous funding from the Weinberg Foundation *(one sentence).*
- 13. Capital Project and Program Description *(one page)*  
In addition to the brief two sentence project description you have given, please, in greater detail, describe the capital project and the related programs (that will take place within the building). You may also briefly discuss the following items:  
**Capital Project**
  - Provide a detailed description of the new building, renovation project, or equipment purchase.
  - Disclosure of the current ownership of the land and of the building (or a long-term lease, if applicable).
  - Information on any mortgage, line of credit, bridge loan, construction loan, or liens for this building or project.

**Program Design**

- Explain how and to what extent this Capital Project and the related programs will help to reduce or alleviate poverty among the persons being served by the same.
- How many people will participate in the related programs and services?
- For the related program, describe the proposed strategy for addressing the problem (purpose and measurable objectives).
- What are the anticipated outcomes? Also, briefly identify how the outcomes will be achieved and measured (methods).
- Describe the demographic data on the people served and their involvement with your organization.
- What are the benefits to the participants in the program or project?
- Who are the primary community partnerships and alliances for this program or project?

**Organizational Capacity**

- Describe the demonstrated experience and the infrastructure of your organization.
- Describe your plans and your capacity (current and anticipated) to implement and use self assessment, evaluation, and continuous improvement systems to provide data and information on the work of your organization.
- Has your organization received any awards and honors, licenses and accreditation?
- How does your organization differ from other organizations in your community that provide similar direct services?



#### TRUSTEES AND OFFICERS

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*President*

Alvin Awaya

*Vice President*

Donn Weinberg

*Vice President*

Barry I. Schloss

*Secretary & Treasurer*

Robert T. Kelly, Jr.

#### RETIRED TRUSTEES

Robert T. Kelly, Sr.

Timothy P. Kelly

Bernard Siegel

Nathan Weinberg\*

William Weinberg\*

#### BALTIMORE OFFICE

##### Program Staff

Rachel Garbow Monroe

*Chief Operating Officer*

Stan Goldman

*Program Director*

Amy Michelle Gross

*Program Director*

Ted Gross

*Program Director & Director,*

*Weinberg Fellows*

Marci Hunn

*Program Officer*

Michael Marcus

*Program Officer*

#### Foundation Staff

Terri Alliman

*Program Officer Assistant*

Arlene Hayden

*Executive Assistant*

Nakia Cooley

*Program Officer Assistant*

Marilyn Officer

*Grants Administrator*

Benita Robinson

*Program Officer Assistant*

Yvonne Sporrer

*Accounting/Grants Assistant*

Beverly Steimel

*Receptionist/Grants Assistant*

Denise Stonesifer

*Grants Assistant*

Tracey Stovall

*Executive Assistant*

#### Real Estate Staff

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*Vice President*

Robin Hutchason

*Controller*

Charlotte Shrewsbury

*Project Administrator*

Jack Meeker

*Property Maintenance*

#### HAWAII OFFICE

Greg Ancheta

*Accountant*

Dennis Iwasaka

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Leanne Kaichi

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Brad Kaiwi

*Accounting Clerk*

Irene Kobuke

*Accounting Supervisor*

Cheryl Kotani

*Accounting Clerk*

Maggie Li

*Office Manager*

Ernestine Murata

*Accounting Clerk*

Debra Nakamura

*Assistant Secretary,*

*Property Manager*

Jayna Osada

*Leasing & Project Manager*

Michelle Reece

*Accountant*

Gemma Rondolos

*Receptionist*

Charalyn Tanaka

*Accounting Clerk*

Sidney Tsutsui

*Controller*

Beverly Uemura

*Accountant*

Gailene Wong

*Grant Director*

Kathie Yamashiro

*Accounting Supervisor*

\* deceased

## **The Harry and Jeanette Weinberg Foundation, Inc.**

### **BALTIMORE OFFICE**

7 Park Center Court

Owings Mills, Maryland 21117

*Phone* 410.654.8500

*Fax* 410.654.4900

### **HAWAII OFFICE**

3660 Waiālae Avenue, Suite 400

Honolulu, Hawaii 96816-3260

*Phone* 808.924.1000

*Fax* 808.922.3975

**[www.hjweinbergfoundation.org](http://www.hjweinbergfoundation.org)**



### **Photographs**

- Page 1: Harry and Jeanette Weinberg Foundation.  
3: Harry and Jeanette Weinberg Foundation.  
12: Left to right: The American Jewish Joint Distribution Committee—Eshel;  
Girl Scouts of Central Maryland; Bernard Zell Anshe Emet Day School.  
14: Yad LaKashish, Israel.  
15: Urban Alliance Foundation.  
16: Parks & People Foundation, Baltimore.  
22: Jewish Community Center of Greater Baltimore.  
26: Leukemia & Lymphoma Society.  
31: Left to right: Helping Up Mission, Baltimore; Jewish Family Service of San Diego.  
34: Jewish Vocational Service, Boston.  
37: Building Educated Leaders for Life.  
39: Left to right: Building Educated Leaders for Life; Harry and Jeanette Weinberg Academy, Baltimore;  
Jews for Judaism.  
40: Higher Achievement Program, Washington, D.C.  
41: Left to right: Girls' Empowerment Mission, Baltimore; Baltimore Hebrew Congregation Day School.  
48: Clockwise from top left: Kapiolani Medical Center for Women and Children; Kuakini Health System;  
St. Francis Hospice; Waiānae Coast Comprehensive Health Center; Salvation Army.  
49: Special Olympics Hawaii.  
51: The American Jewish Joint Distribution Committee—Eshel.  
55: Asian American LEAD.  
58: Boy Scouts of America, Baltimore.  
62: Jewish Community Center of Greater Baltimore.  
68: Prologue, Inc., Baltimore.

Additional photography by Abraham Menashe.