



GUIDELINES FOR SUBMITTING A LETTER OF INQUIRY:

Length: No more than three pages. Please do not include a cover letter.
Format: Submit Letter of Inquiry on official letterhead, structured according to the five sections below.
Font: Times New Roman or Arial; 11 point or larger; one inch margins.

SUBMIT YOUR THREE-PAGE LETTER OF INQUIRY TO:

Grants Intake Manager
The Harry and Jeanette Weinberg Foundation
7 Park Center Court
Owings Mills, MD 21117
grantsintake@hjweinberg.org

SECTION I: Organization Information

- ☐ **Name of Organization, Address, and Date Founded**
- ☐ **Mission of Organization**
- ☐ **Eligibility Confirmation**
 - ☐ **Confirmation of 501(c)(3) status**
 - ☐ **Tax ID number**
 - ☐ **Population served**
 - ☐ **Confirm with data** that your organization provides direct services that mostly benefit people whose income is below the median income in the community or metropolitan area in question
- ☐ **Grant Purpose**

Please summarize, in no more than two sentences, the **purpose of the grant request**. For example: *to support the annual operating budget of a nonprofit that provides employment training and placement for low-income men and women residing in the City of Baltimore. State that the grant request is for general operating support.*
- ☐ **Specify in which area of giving your grant request falls:**
 - ☐ Basic Human Needs and Health
 - ☐ Disabilities
 - ☐ US Education
 - ☐ General Community Support
 - ☐ Older Adults
 - ☐ Workforce Development
 - ☐ Other (Describe)
- ☐ **Previous contact with and/or funding from the Weinberg Foundation** (one or two sentences)

SECTION II: Budget Information

- ☐ **Specific dollar amount** of request and number of years requested.
- ☐ **Current organizational budget** and the percent of the budget this grant would represent.
- ☐ **Funds already committed to the organization**, including internal funds, other donors, and board support.
- ☐ **Grant proposals under review elsewhere**, including the proposed funders and amounts.

SECTION III: Description

- ☐ **Organization Description**
 - ☐ **Describe** the programs and activities of your organization.
 - ☐ **Explain how the grant would help advance the mission** of your organization.
 - ☐ **Describe the target population**, including demographic information and the number of people to be served.
 - ☐ **Explain how and to what extent the grant would help to alleviate poverty** in the target population.
 - ☐ **Describe how the target population has been involved** in planning the organization's programs, if at all.
 - ☐ Please visit our website, www.hjweinbergfoundation.org, to see additional questions specific to the program area in which you are applying and answer them here.
- ☐ **Organization Capacity**
 - ☐ **Describe the organization's qualifications** by commenting on demonstrated experience and existing infrastructure.
 - ☐ **List any awards, licenses, and accreditations** your organization has received.
 - ☐ **List other organizations doing similar work** in your community.
 - ☐ **List partnerships** with other organizations.

SECTION IV: Outcomes and Evaluation

- ☐ **Please describe how your organization assesses its overall success and effectiveness.** What evaluation tools do you use? Include measurable outcomes from the past two years.

SECTION V: Contact Information

- ☐ **Contact Information**
 - ☐ Full Name, Title
 - ☐ Phone Number, Fax Number
 - ☐ Mailing Address
 - ☐ Email Address
 - ☐ Website
- ☐ **Signatures**
 - ☐ Include full names, titles, and signatures of the **Executive Director** (not the Development Director) and the **Board Chair** on the last page of the Letter of Inquiry. **If your organization is not structured this way, please have two signatures of those within your organization with legal signing authority.**

General Operating Grants fund the overall operating costs of an organization. A General Operating Grant is not restricted to a specific program. The Weinberg Foundation makes grants to meet basic needs and promote economic security. The Foundation supports direct service organizations with proven track records.